The 2015 – 2016 school year was a year of celebration and reflection on how so many aspects of career and technical education have changed and evolved over the last 50 years. Our newest program, Office Management, completed its third successful year. The facility renovations for Cosmetology and Allied Health were completed and enjoyed by both faculty and students. This year was an exciting recruitment year with the addition of the Veterinary Science program beginning in September 2016. Facility renovations to the former Landscape Contracting building were completed during the summer of 2016, as it is now designed to properly and safely house small animals. EASTERN continues to expand its student base, refine curriculum, and provide students with a positive and enriching learning experience, as well as a jump start on college or a career.

MISSION
The mission of EASTERN, a leader in technology and in developing innovative, responsive programs, is to equip all students with the skills, knowledge and attitudes necessary to select, enter and succeed in a career, and to anticipate and adapt to change by providing high-quality technical instruction and specialized services.

WHAT WE BELIEVE
Student success is the ultimate purpose of everything that happens in the school.

Meaningful improvement in every aspect of the school is always identifiable and achievable.

Every member of the school community sets high expectations in every endeavor, individual or collective.

Effective decision making must actively involve all of the school’s constituencies, and depends on access to and use of enough of the right kind of data.
Eastern Center for Arts and Technology (EASTERN) responds to the needs of students, business and industry to provide an environment where students can make career decisions, acquire competitive skills, and prepare for success in postsecondary education. EASTERN offers high-quality, continuously evaluated and updated technical instruction, leadership opportunities and specialized services.

EASTERN’s secondary programs are accredited by Middle States Commission on Higher Education.

Half-day secondary career and technical education programs are offered to students from the nine school districts in Eastern Montgomery County. These school districts consist of the following:
- Abington
- Bryn Athyn
- Cheltenham
- Hatboro-Horsham
- Jenkintown
- Lower Moreland
- Springfield
- Upper Dublin
- Upper Moreland

SECONDARY SCHOOL PROGRAMS 2015 – 2016

Allied Health
- Automotive Technology
- Collision Repair Technology
- Commercial Art
- Computer Network Administration
- Construction Technology
- Cosmetology
- Culinary Arts
- Electrical Technology
- Heating, Ventilation and Air Conditioning
- Office Management
- Protective Services
- Welding Technology

COLLEGE INCENTIVES THROUGH ARTICULATION AGREEMENTS

One of the added benefits of enrolling in a program at EASTERN is getting college credit for work successfully completed. Students in 12 of EASTERN’s programs, or 92 percent of students, were eligible for this college incentive through the growing list of colleges and universities that consider the work completed at EASTERN college-level.

Students may qualify for up to 9 free college credits through Perkins statewide articulation agreements. Statewide articulation agreements include schools such as Bucks County Community College, Delaware County Community College, Clarion University of Pennsylvania, Montgomery County Community College, Thaddeus Stevens College of Technology, and Johnson College.

All statewide articulation agreements can be found at www.collegetransfer.net under the SOAR program section.

DUAL ENROLLMENT WITH MONTGOMERY COUNTY COMMUNITY COLLEGE

Through our dual enrollment opportunities with Montgomery County Community College (MCCC), students enrolled in EASTERN’s Allied Health, Computer Network Administration, and Office Management programs, earned credits needed for high school graduation and had the potential to earn college credits – at the same time.

Students who participated in the dual enrollment program are considered MCCC students and have access to all MCCC resources, such as career counseling, library, tutoring services, and discounts on certain program-specific hardware and software. MCCC requires a specific number of students to commit to participation in the dual enrollment program per class for this benefit to be made available. EASTERN students in Computer Network Administration and Office Management receive discounted tuition rates for the MCCC college credits. EASTERN is always seeking new opportunities to provide dual enrollment credits to students.

ELEMENTARY AND MIDDLE SCHOOL

Although EASTERN’s popular three week summer enrichment program for middle school students, Summer Fun, did not run due to building renovations during the 2015 – 2016 school year, EASTERN did welcome several middle and elementary school groups for tours and hands-on activities, and presented to classes at various schools.

ADULT, CONTINUING EDUCATION AND CONTRACTED PROGRAMS

EASTERN offers adults a variety of career-focused certification and apprenticeship classes. Online enrichment and technical classes are also available. Local businesses can take advantage of customized training programs. Additional information on EASTERN’s Continuing Education programs can be found at www.eastech.org/continuing-education.

PRACTICAL NURSING

Practical Nursing classes are available during the day on a one-year full-time basis, or evenings and weekend days in a two-year part-time format. Classes fill quickly and meet at EASTERN’s Willow Grove campus or at satellite locations in Ambler and Hatfieldsville.

The program is approved by the Pennsylvania State Board of Nursing, and accredited by the Middle States Commission of Secondary Schools. Additional information on EASTERN’s Practical Nursing program can be found at www.eastech.org/practicalnursing.

It is the policy of the Eastern Center for Arts and Technology not to discriminate on the basis of race, sex, color, religion, age, disability, sexual orientation or national origin in its career and technical programs, activities or employment as required by Title VI, IX, Section 504, and the Americans With Disabilities Act. EASTERN provides equal access to the Boy Scouts and other designated youth groups. EASTERN will take steps to assure that lack of English language skills will not be a barrier to admission and participation in its career and technical programs. Further assurance is given that services, activities and facilities are acceptable to and usable by persons with handicaps. The following person has been designated to handle inquiries regarding the non-discrimination policies: Equity Coordinator, 3075 Terwood Road, Willow Grove, PA 19090. 215-784-4800.
Throughout the 2015 – 2016 school year, EASTERN celebrated its 50th anniversary in many ways. A new logo with a special tag line “Inspiring Careers for 50 Years” was created and used on all letterhead, pole banners lining the entrance and exit to the facility, school pennants, EASTERN’s website, Facebook page, and on giveaways such as pens, paper cubes, mouse pads, coffee mugs, and drawstring bags.

The 50th anniversary theme was the highlight of the November 2015 Joint Operating Committee dinner, with entrees reminiscent of all five decades. Cosmetology students researched popular looks from each era and transformed our Culinary Arts student servers into an ideal illustration of the style that was prevalent in a specific decade.

To cap off the year of celebration, EASTERN officially commemorated 50 years of providing career and technical education to students in Eastern Montgomery County with a rededication ceremony held at Upper Moreland High School on May 18, 2016. EASTERN’s honored guest speakers included Tom Allen, EASTERN’s Executive Director, PA State Senator Stewart Greenleaf, PA Representative Tom Murt, Dr. Marykay Feeley, EASTERN’s Superintendent of Record, Dr. Art Levinowitz, EASTERN’s Joint Operating Committee President, Dr. Joseph Colaneri, EASTERN’s former Director, and Amy Pertuset, 2013 EASTERN Computer Network Administration graduate.

Staff and faculty, both present and past, as well as members of all of EASTERN’s advisory committees and participating school administration attended to celebrate 50 years of inspiring careers. EASTERN’s Culinary Arts program prepared and served a bevy of delicious hors d’oeuvres and the Commercial Art program designed beautiful commemorative booklets, including photos from all five decades.

“EASTERN truly is a family and this was a perfect way to celebrate 50 years,” said Tom Allen, EASTERN’s Executive Director. “We appreciate the endless support from our staff, faculty, advisory committees and, of course, from Upper Moreland High School, to make this a memorable event for all involved.”

EASTERN will be placing a time capsule in the main lobby wall in December 2016 with items submitted by staff and faculty, labeled with a plaque indicating that it should be opened at the 100th anniversary celebration in 2066.
SUMMARY OF SCHOOL GOALS

Student Success

DEVELOP INDUSTRY-DRIVEN PROGRAMS WITH ROBUST OFFERINGS WHILE EXPANDING SUPPORT SYSTEMS FOR DIVERSE LEARNERS CULMINATING IN STUDENT SUCCESS.

This goal challenges EASTERN to continue to add value to programs such as certifications and licensure, evaluate current program offerings on a regular basis, create a Student Success Network that reduces barriers to student achievement utilizing internal and external resources, and deepen current and prospective student understanding of career pathways, beginning with an emphasis of EASTERN’s program of studies.

Measures of student success at EASTERN include student retention rates, student completion rates, program certifications, and participating on the student leadership organization.

STUDENT WARRANTY, CERTIFICATIONS AND LICENSURE

EASTERN was the first school in the Commonwealth of Pennsylvania to have a Student Warranty! EASTERN’s Student Warranty guarantees employers that competencies listed on the student’s warranty can be performed to industry standards – providing a value-added incentive to the employer. This year 194 graduates received warranties.

During the 2015 – 2016 school year, students in 10 EASTERN programs were able to gain professional certifications or licensure. They include Allied Health, Automotive Technology, Collision Repair Technology, Computer Network Administration, Construction Technology, Cosmetology, Culinary Arts, Electrical Technology, Heating, Ventilation and Air Conditioning, and Protective Services.

LICENSE/CERTIFICATIONS EARNED PER PROGRAM

Allied Health – All students become certified in CPR/AED and First Aid for Health Care Providers.

Automotive Technology – Students can take their National Institute for Automotive Service Excellence (ASE) qualifying exams (after completing a reduced period of work experience in the automotive industry), and earn their Safety and Pollution Prevention certification (S/P2).

Collision Repair Technology – Students benefit from the use of I-CAR (Inter-Industry Conference on Auto Collision Repair) enhanced curriculum. This is one of only 17 programs in Pennsylvania certified by the ASE for meeting industry standards. Students can also earn their Safety and Pollution Prevention certification (S/P2).

Computer Network Administration – Students in the Computer Network Administration program must pass the Certified Linux Administrator (CLA) exam in the first year and are prepared for two other industry certification exams: Microsoft Certified Technology Specialist (MCTS) and Cisco Certified Entry Network Technician (CCENT). During the 2015-2016 school year, 14 seniors graduated with 159 transferable college credits and 14 juniors earned 78 transferable college credits from Montgomery County Community College.

Construction Technology – Students in Construction Technology can earn their Occupational Safety & Health Administration (OSHA 10) certification.

Cosmetology – After completion of the required 1,250 hours, students are prepared to take the Pennsylvania State Board of Cosmetology licensing exam.

Culinary Arts – Students can receive their ServSafe certification, which is a food safety training and certificate program administered by the National Restaurant Association. The ServSafe program is accredited by American National Standards Institute and the Conference for Food Protection.

Electrical Technology – Students in Electrical Technology can earn their OSHA 10 certification and Ladder Safety Training provided by the American Ladder Institute.

Heating, Ventilation and Air Conditioning – Heating, Ventilation and Air Conditioning (HVAC) students receive certifications in Gastite, TracPipe, and students can earn OSHA 10 certification.

Protective Services – Students can earn their Firefighter I through testing by Bucks County Fire Academy, Hazardous Materials Awareness through testing by Bucks County Fire Academy, Adult CPR through testing by the Red Cross, Standard First Aid through testing by the Red Cross, and Gas and Electrical Awareness through PECO. Students also earn certificates in the National Incident Management System levels 100, 200, 700, and 800.
From left to right – Tom Allen and Dr. Lee Burket, Director for the PDE Bureau of Career and Technical Education.

On February 9, 2016, Tom Allen, EASTERN’s Executive Director, was presented with the Career and Technical Education Excellence Award from the Pennsylvania Department of Education at the Pennsylvania Association of Career and Technical Administrators (PACTA) General Membership Meeting held in Hershey, PA. This prestigious award certifies that at least 75 percent of EASTERN students who participated in the 2015 Student Occupational Competency Testing Program achieved a score at the Advanced level. This award was presented to Mr. Allen by Dr. Lee Burket, Director for the Pennsylvania Department of Education Bureau of Career and Technical Education. Only 18 out of 87 career and technical career centers in Pennsylvania were awarded with this distinguished honor.

“I am so proud of our students and instructors,” said Tom Allen, EASTERN’s Executive Director. “This is an impressive accomplishment which we worked very hard to achieve. As Eastern Montgomery County’s career and technical high school, we strive to offer the best education possible and to provide our students with every opportunity to gain a competitive edge in the workforce and/or college.”

**SHARED VIEW MEETINGS**

EASTERN Student Success Coordinators, Ferne Andre and Veronica Stanley continued to work collaboratively with participating schools to identify intervention strategies to benefit student achievement and data regarding their students, holding 22 meetings over the 2015 – 2016 school year. Ms. Andre and Ms. Stanley met several times during the year with a team from each of the participating schools and shared information about student success at EASTERN. Each team also focused on continuing to work toward district planning goals, registration status, IEP process, SAGE testing, monitoring students who fall below 70 percent, enrollment trends, transcript information, student visitor logistics, identifying students who may need support, student recognition, NOCTI timelines, recruitment activities, use of online student progress reports, Tenth Grade Career Expo, and counselor, teacher and staff visitations.

**INSERVICE TO EASTERN**

Throughout the school year, EASTERN welcomed groups from many of our participating school districts for tours of the school, lunch prepared by our Culinary Arts students, and an opportunity to meet with students from their schools in each program.

On November 17, 2015, three Cheltenham counselors visited EASTERN for a lunch presentation and tour of the facility.

On January 15, 2016, a lunch meeting and tour of the facility was provided for six interested Abington, Upper Dublin and Buxmont Academy staff, teachers and faculty.

On March 8, 2016, the Lower Moreland Parent Teacher Association chose EASTERN for the location of their March meeting – including an EASTERN overview presentation, luncheon, and tour.

On May 19, 2016, a lunch meeting and tour was provided to Lower Moreland Principal, Bill Miles.
SCHOOL AND COMMUNITY ACTIVITIES: At EASTERN, Katya achieved straight A’s, the Culinary Alumni Tools of the Trade Award, and the Director’s Award at EASTERN’s Awards Night in May 2015. She was actively involved in SkillsUSA, and served as a Statewide Secretary during the 2015 – 2016 school year. She has dedicated her time and culinary talents to many EASTERN functions such as the Kiwanis Holiday Pancake Breakfast, Open House, and Parents Night.

Outside of EASTERN, Katya is involved in many community activities. She volunteered for many charity events including feeding the homeless in Philadelphia, an SPCA Supply Drive that collects food and supplies for local animal shelters, and fundraising for an organization called Project 143, an organization that provides host families for orphaned children for 4-8 weeks over the summer or winter holidays. Katya has also been an active member of the 4-H Club.

FUTURE PLANS: Katya is attending Temple University for Hospitality Management.

WHAT COLLEGES ARE THE 2015 – 2016 GRADUATES ATTENDING?

FOUR-YEAR COLLEGES AND UNIVERSITIES
- Albright University
- Arcadia University
- Aria Health School of Nursing
- Arizona State University
- Art Institute of Pittsburgh
- Bowie State University
- Bryn Athyn College
- Cabrini University
- Cedar Crest College
- Chestnut Hill College
- Culinary Institute of America
- Delaware State University
- DeSales University
- Drexel University
- Eastern University
- East Stroudsburg University
- Full Sail University
- Gwynedd Mercy University
- Holy Family University
- Hussian School of Art
- Indiana University of Pennsylvania
- Johnson & Wales University
- Keystone College
- Kutztown University
- LaSalle University
- Lock Haven University
- Moore College of Art & Design
- Morgan State University
- North Carolina Central University
- Ohio Technical College
- Paul Smith’s College
- Penn College of Technology
- Penn State University Abington
- Penn State University
- Pennsylvania College of Art & Design
- Shippensburg University
- Temple University
- Thomas Jefferson University – College of Nursing
- Towson University
- University of the Arts
- Walla Walla University
- West Chester University
- Widener University

TWO-YEAR COLLEGES / TRADE SCHOOLS
- Antonelli Institute
- Automotive Training Center
- Aviation Institute of Maintenance
- Coahoma Community College
- Bucks County Community College
- Community College of Philadelphia
- EASTERN Continuing Education Program
- Empire Beauty School
- Lansdale School of Cosmetology
- Manor College
- Montgomery County Community College
- Ohio Technical College
- Thaddeus Stevens College of Technology
- The Beauty Institute
- Universal Technical Institute
- Williamson Free School of Mechanical Trades

MILITARY
- United States Air Force
- United States Army
- United States Marines
- United States Navy
- United States Coast Guard
GOAL 2
Student Recruitment

MAXIMIZE ENROLLMENT WITH ATTENTION TO FISCAL RESOURCES AND BUILDING CAPACITY.

This goal challenges EASTERN to sustain the number of programs and sections necessary to meet the enrollment goal of 500 students, and strengthen marketing and outreach to middle school, ninth and tenth grade students and parents.

NEW ADVERTISING CAMPAIGN
EASTERN worked with Montgomery Media and their electronic media partner, AdTaxi, to promote EASTERN using imagery promoting the 50th anniversary and leading up to Open House. Print ads included a front page banner advertisement and removable stickers on hard copies of Montgomery Media Eastern Montgomery County area newspapers. Electronic media included online advertisements targeted toward parents of high school age students and those who searched for trade programs that EASTERN offers, as well as a series of Facebook and Instagram advertisements.

OPEN HOUSE 2016
Open House Postcard design by Matthew Cooper, EASTERN Commercial Art/Upper Moreland High School senior.

Open House was held on Sunday, February 28, 2016, from 1 p.m. to 3:30 p.m. There were approximately 650 visitors throughout the day, as well as Advisory Committee members, Joint Operating Committee members, EASTERN staff and administration. Nineteen postsecondary representatives were on hand. Faculty members indicated that there was a constant influx of students and parents visiting the classrooms throughout the event.

TENTH GRADE CAREER EXPO
From December 2015 through early February 2016, tenth grade and selected eleventh grade students received a multimedia presentation and recruitment video, along with an informative segment that included four to six EASTERN students from various programs speaking about their programs. EASTERN students discussed his or her favorite aspects of their program, expectations for each program, and their plans after graduation. Eight presentation dates were chosen. The presentation was made to a total of 1,930 tenth graders and 90 eleventh graders.

Interested students were invited to EASTERN to visit two programs of their choice for 55 minutes each. EASTERN welcomed 467 student visitors on February 10, 2016 and February 24, 2016. Students were greeted by staff in EASTERN’s main lobby and were directed to their first class by a current EASTERN student. The following were chosen as the top five first-choice classes of visiting students: 1) Allied Health, 2) Cosmetology, 3) Commercial Art, 4) Veterinary Science, and 5) Culinary Arts.

If a student was unable to make the school visit, additional program tours were made available. Students were invited to attend on the following tour dates: March 4, 2016, April 8, 2016, and May 13, 2016. Additionally, many private tours, including students and parents, were conducted throughout the year.

The results of the 2015 – 2016 Tenth Grade Career Expo proved positive. By June 2016, Allied Health reached maximum enrollment, and Collision Repair Technology, Protective Services, and Welding Technology had student waiting lists.

COLLEGE AND CAREER FAIRS
EASTERN participated in College and Career Fairs at both Hatboro-Horsham High School and Abington High School during the 2015 – 2016 school year. Amy Shields, EASTERN’s Organizational Advancement Director, and many EASTERN students and instructors from various programs set up tables and answered program-related questions from parents, students, teachers and guidance counselors. For the first time this year, EASTERN participated in a new event on April 1, 2016 created by Hatboro-Horsham School District called the Tech Futures Fair which was a career fair dedicated solely to various technology fields. Office Management and Computer Network Administration instructors and several students represented their industries at tables.

EIGHTH GRADE CAREER EXPO
Four middle schools participated in Eighth Grade Career Expo. On June 1, 2016 a total of 170 Springfield and 40 Abington eighth grade students attended during the morning session. One June 3, 2016, a total of 50 eighth grade students from Jenkintown visited throughout the morning session, and 176 eighth graders from Lower Moreland visited during the afternoon session.

Students were grouped into 10 to 15 students, and visited 6 programs for approximately 12 minutes each. Chaperones consisted of participating school staff and faculty and EASTERN staff. Each tour group was hosted by an EASTERN student. This expo was very hands-on, and student visitors had the opportunity to jump right in and get to work under the supervision of the EASTERN instructor and student assistants.
SCHOOL AND COMMUNITY ACTIVITIES: At EASTERN, Nicole focused on building herself as a professional, and often asked to be given live jobs – the term used for artwork and graphics that are actually used by EASTERN as promotional pieces. She was very involved in EASTERN’s student leadership organization, SkillsUSA, and was on the team that received the silver medal for Chapter Display at the SkillsUSA State competition in April 2015. She was also part of the team that won first place in April 2016, giving her the opportunity to compete nationally. During her junior year, she was the Commercial Art SkillsUSA class Secretary for the PM session. At EASTERN’s 2016 Awards Night, Nicole received the Aramark Award.

FUTURE PLANS: Nicole is continuing her commercial arts education at Kutztown University, and would like to someday become a children’s book illustrator.

FACEBOOK
In an effort to increase EASTERN’s visibility and aid in recruitment efforts, EASTERN joined the Facebook nation in spring of 2010, and now has approximately 1,334 fans. EASTERN’s Facebook page is the home of many student and alumni spotlights as well as general good news items regarding EASTERN and its programs. EASTERN’s Facebook page can be found at www.facebook.com/EasternCenter.

TWITTER-
In February 2013, EASTERN established its Twitter account. EASTERN can be found @EasternCenter. Tweets about careers, job training, and school events are posted daily.

INSTAGRAM-
In June 2013, EASTERN established an Instagram account. Following suit from our Twitter account, EASTERN can be found @EasternCenter on Instagram. This is an image-based social media tool that is currently popular with EASTERN’s target student base.

EASTERN TOURS
Although EASTERN’s popular three-week summer enrichment program for middle school students, Summer Fun, did not run due to building renovations during the 2015 – 2016 school year, EASTERN did welcome many of the middle and elementary school groups for tours and hands-on activities. Included in our list of visitors for 2015 – 2016 are ninety-four 4th and 5th grade students from Hatboro-Horsham School District’s Pennypack Elementary School on May 9, 2016, and fifty 4th grade students from Hatboro-Horsham’s Crooked Billet Elementary School on June 7, 2016.

PRESENTATIONS AT PARTICIPATING ELEMENTARY AND MIDDLE SCHOOLS
On December 4, 2015, Amy Shields and several current students presented at the Upper Moreland Intermediate School Career Day regarding EASTERN’s programs in Commercial Art, Collision Repair Technology, and Computer Network Administration. On April 8, 2016, Amy Shields, EASTERN’s Organizational Advancement Director, and Ferne Andre, EASTERN Student Success Coordinator, presented an overview of EASTERN to the 7th Grade Advisory Class at Jenkintown High School.

EASTERN NEWS
In October 2011, EASTERN introduced its first ever electronic newsletter, EASTERN News. This monthly newsletter includes the EASTERN Student of the Month, alumni profiles, upcoming EASTERN events, dates to remember, and a fact about career and technical education. In April 2015, the Pennsylvania School Public Relations Association awarded EASTERN’s newsletter the Award of Honor in their Excellence in Education Communication contest. To subscribe to EASTERN News, please visit eastech.org and use link on the right hand side.

COUNSELOR SUPPORT WEBPAGE
This webpage was launched in 2008 – 2009 to provide participating high school counselors with all of the EASTERN marketing and informational items needed to assist them and their students, such as, brochures, program information and student performance data. The goal is to update this each time a brochure, marketing or recruitment collateral is revised, providing the most up-to-date EASTERN data to participating school counselors. The Counselor Support webpage can be found at eastech.org/counselors.

YOUTUBE GALLERY ON EASTERN WEBSITE
All EASTERN videos can be accessed on EASTERN’s YouTube Gallery www.youtube.com/user/EasternCenter4Arts.
Students may qualify for up to nine free college credits through Perkins statewide articulation agreements. In addition to all statewide articulation agreements and dual enrollment opportunities with MCCC, EASTERN has made agreements with the following postsecondary institutions for qualifying students to take advantage of advanced standing due to their successful participation in an EASTERN program. Some of these agreements include:

- **DeVry University** – Up to eight credits for Computer Network Administration
- **Harcum College** – Allied Health “B” average students do not have to take Medical Terminology in their Allied Health Science or Healthcare Practice Management associates degree program.
- **Hussian School of Art** – Commercial Art students can earn up to 7.5 elective credits
- **Johnson and Wales University** – Culinary Arts students can earn up to nine quarter credits after successful completion of practical exams for Introduction to Baking and Pastry, New World Cuisine, and Fundamentals of Food Service Production.
- **Lincoln Technical Institute** – Automotive Technology students get credit for up to three courses
- **MCCC** – Culinary Arts students can earn up to nine credits, and Protective Services students can earn up to three college credits for Criminal Justice or Fire Science. Allied Health, Computer Network Administration, and Office Management students can also earn credits through dual enrollment depending on participation in the dual enrollment program.
- **Ohio Technical College** – Automotive Technology students can earn credit for up to four Automotive Technology courses; Collision Repair Technology students can earn credit for up to four Auto Body courses; and Welding Technology students can earn credit for up to two Welding courses.
- **Pennsylvania College of Technology** – Students from most programs can apply for advanced placement for work completed at EASTERN after they have been accepted by Penn College (on average, credit is given for up to three college courses).
- **Penn State University** – Abington – Qualified Commercial Art and Computer Network Administration students are given preferential admission and do not have to pay the admission fee if they meet admission requirements.
- **Universal Technical Institute** – Automotive Technology students can earn credit for up to four UTI Auto Tech courses; also, a minimum of $500 articulation credit toward tuition in the Automotive/Diesel course will be awarded.
- **University of Northwestern Ohio** – Up to 12 credits for Automotive Technology students; and up to six credits for Heating, Ventilation and Air Conditioning students.

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<td>TOTAL</td>
<td>465</td>
<td>456</td>
<td>475</td>
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GOAL 3

External Partnership

**PROMOTE THE BENEFITS OF THE SCHOOL TO EXTERNAL PARTNERS AND INCREASE PARTNER INVOLVEMENT.**

This goal challenges EASTERN to develop a business plan to engage the broader business community, position the school as a total workforce development provider including secondary and/or adult education and customized training, and develop a system that ensures that students connect with business and industry relevant to their employment goals.

**STRATEGIC ALLIANCES**

EASTERN’s Strategic Alliances with local businesses and organizations influence our decisions and programs and offer students benefits not available internally at EASTERN. These agreements are made with a quality community or corporate partner and have a lasting and positive effect on a student’s experience at EASTERN. It may also help a student gain professional certifications and reinforce the student’s career goals. Many of EASTERN’s career and technical programs have benefited from Strategic Alliances. Current Strategic Alliances include:

**American Culinary Federation (ACF)** – Designed to assist Culinary Arts students in developing the technical and professional skills required to succeed in the food service industry. The Culinary Arts program is officially certified by the Secondary Certification Committee of the American Culinary Federation Education Foundation. This certification was granted after an in-depth review of the facility and the program’s processes and procedures.

**Automotive Youth Educational Systems (AYES)** – Nationally-accepted program to transition youth into the automotive industry. Selected students benefit from a job shadowing program and paid internships for 10 weeks in the summer. AYES is endorsed by several automotive manufacturers.

**Automotive Service Excellence (ASE)** – This Strategic Alliance is a validation that Automotive Technology and Collision Repair Technology meet rigorous industry standards. This nationally-recognized program uses standards of excellence in many areas; such as, curriculum, instruction, facilities, organizational structure and equipment. EASTERN is certified by the National Institute for ASE in Automotive Technology and Collision Repair Technology. To achieve this coveted recognition, the school’s automotive training programs underwent rigorous evaluation by the National Automotive Technicians Education Foundation (NATEF).

**Inter-Industry Conference on Auto Collision Repair Modules (I-CAR)** – I-CAR modules have been incorporated into the Collision Repair Technology program’s curriculum. These 52 modules, which combine instructor-led training with state-of-the-art technology, are beneficial to students in that they increase the use of realistic and hands-on exercises, allow them to work at their own pace, and test the students on the knowledge and skills learned on each module.

**Abington Memorial Hospital** – Clinical experience at Abington Memorial Hospital assists Allied Health students in validating their career selection, understanding the professional demands and expectations of the field, developing self-confidence in the clinical setting, and experiencing a head start with their first-year college studies.

**Cisco and Microsoft** – Computer Network Administration students benefited from the curriculum connection EASTERN has with Cisco and Microsoft.

**EXPANDED LEARNING OPPORTUNITIES**

An Expanded Learning Opportunity (ELO) is an instructional method which provides students with curricular experiences with external resources to supplement the daily curriculum. The instructional experience could be off-site or on EASTERN’s campus. The purpose of ELOs is to assist students with skill development or knowledge acquisition, career verification, clinical experiences, or after-school or summer internships, which could be paid or unpaid, and transition to work or postsecondary education.

Many ELOs were implemented this year, many of which are detailed below. The faculty submitted requests to the administration prior to each event.

**ALLIED HEALTH**

On September 30, 2015, Allied Health students received training and certification for CPR/AED/First Aide for the Health Care Provider from a representative of the Upper Moreland Fire Department.

On March 10, 2016, Donielle Tucker, a certified biology, anatomy and physiology instructor, discussed medical terminology and anatomy with the Allied Health students. Students spent Tuesdays and Thursdays at Abington Hospital. These students were placed with professional nurse mentors, respiratory therapists, and radiology technologists and therapists who provided opportunities and experiences for these students beyond what any classroom could begin to provide.
INSPIRING CAREERS FOR 50 YEARS

AUTOMOTIVE TECHNOLOGY

- On October 7, 2015, a representative of the U.S. Marine Corps visited students in the Protective Services and Automotive Technology classes to give information and discuss opportunities available in military service.
- On October 8, 2015, a representative from Automotive Training Center (ATC) visited the Automotive Technology classes, giving students information regarding postsecondary education.
- On November 4, 2015, a representative from Universal Technical Institute (UTI) visited the Automotive Technology classes to inform students of postsecondary education opportunities and of the scholarship test offered for Automotive Technical Institute.
- On November 12, 2015, a representative of Snap-On Tools visited with senior students from the Welding, Automotive, and Collision Repair Technology programs to speak about their Snap-On tool program for students.
- On November 17, 2015, Automotive Technology long-term substitute instructor George Stahl accompanied five senior class students to the 23rd annual High School Automotive Technology Knowledge Competition sponsored by the Automotive Dealers Association of Greater Philadelphia (ADAGP). EASTERN’s team finished second out of the 18 other technical schools in the Philadelphia area who participated in the written portion of the test. Michael Steinmetz from Hatboro-Horsham High School and Sean Hagerty from Upper Dublin High School earned scores that advance them to the hands-on competition to be held February 26, 2016.
- On November 18, 2015, a representative from Ohio Technical College visited the Automotive and Collision Repair Technology classes to discuss establishing career development goals and explore postsecondary education opportunities.
- On December 14, 2015, a representative from Pennco Tech was available to speak to students in the Seminar Room. Pennco Tech is a technical postsecondary program that aligns with several of the programs EASTERN offers such as HVAC, Automotive Technology, Collision Repair Technology, and Electrical Technology.
- On January 27, 2016, a representative from the University of Northwestern Ohio presented opportunities at their school to the AM and PM Automotive Technology classes.
- On February 16, 2016, a representative from SAR Automotive Equipment visited the Automotive Technology PM class to demonstrate the operation of our Rotary 9000 lift.
- On February 26, 2016, Automotive Technology students Michael Steinmetz, Hatboro-Horsham High School, and Sean Hagerty, Upper Dublin High School, competed as a team in a hands-on competition aimed at increasing the number and quality of professional automotive service technicians in the Greater Philadelphia area. This 23rd annual competition was sponsored by ADAGP, hosted at the Automotive Training Center’s Warminster, PA campus. Our team was sponsored by Bryner Chevrolet, Inc. of Jenkintown. As participants, Michael and Sean received 100% scholarships for UTI, ATC and Lincoln Tech and $7,500 in scholarship to attend Ohio Technical College. They also received tool boxes, tools, prizes, and a very rewarding automotive experience. They achieved first place and will compete in the National Automotive Technology Competition at the Jacob Javits Convention Center in New York City on March 28-30, 2016 sponsored by the Greater New York Automobile Dealers Association.
- On March 28-30, 2016, Automotive Technology students Michael Steinmetz from Hatboro-Horsham High School and Sean Hagerty from Upper Dublin...

NOVEMBER Student of the Month

LUKE GALLAGHER, 2016 Graduate
EASTERN Program: Electrical Technology – Gary Felmey, Instructor
Earned Educational Credentials: EASTERN Certificate
School: Springfield High School

SCHOOL AND COMMUNITY ACTIVITIES: At EASTERN, Luke was very involved in EASTERN’s student leadership organization, SkillsUSA, and was the SkillsUSA Schoolwide Treasurer for the PM session for the 2015 – 2016 school year. During the 2014 – 2015 school year, he was part of the team that won second-place for Chapter Display at the SkillsUSA State Competition at the Hershey Convention Center. During the 2015 – 2016 school year, Luke received first place in the Industrial Motor Control competition. At EASTERN’s Awards Night in May 2015, Luke received the Straight A and Grainger Awards. He was chosen by his instructor, Gary Felmey, as a paid intern for EASTERN during the summer of 2015, and as the 2015 – 2016 Electrical Technology Occupational Advisory Committee student representative. At EASTERN’s Awards Night 2016, Luke was the recipient of the Christopher Laroche Memorial Award, Grainger Award, Springfield Rotary Award, the OAC and Straight A Award.

FUTURE PLANS: Luke was on a paid internship with Reuter Hanney since March 2016, and was hired as a full-time employee in June. Luke passed away on August 8, 2016 following a tragic accident in Ivyland, PA. He is remembered as a smart, funny, talented, hardworking, and well-liked student by students, staff and faculty.
AUTOMOTIVE TECHNOLOGY (continued)
High School competed in the National Automotive Technology Competition at the Jacob Javits Convention Center, New York City. They earned this opportunity by placing first at the Automotive Dealers of Greater Philadelphia High School Automotive Technology Competition. They faced competitors from across the United States and Canada, and were able to secure nineteenth place in this nationally-renowned competition. Both Michael and Sean plan to continue their automotive education at Universal Technical Institute (UTI) after graduating from EASTERN, and look forward to successful automotive careers.

EASTERN AUTOMOTIVE TECHNOLOGY STUDENTS RECEIVE COLLEGE SCHOLARSHIPS
EASTERN Automotive Technology students, Michael Steinmetz, a senior at Hatboro-Horsham High School, and Sean Hagerty a senior at Upper Dublin High School, received second place in the Universal Technical Institute’s (UTI) fourth annual Top Tech Challenge on January 30, earning them both 75 percent scholarships to UTI. In addition, they received a custom trophy to be displayed at EASTERN and $1,500 in Snap-On Tools gift certificates for their Automotive Technology program. Prior to this, Michael and Sean also received a 25 percent scholarship for earning a spot to compete in the Automotive Dealers Association of Greater Philadelphia High School Auto Tech Competition, so now each student has a full scholarship to UTI.

From left to right – Michael Steinmetz, Sean Hagerty, and Hector Guzman from UTI.

The Top Tech Challenge consists of teams of automotive students diagnosing auto problems in an attempt to win scholarships and tools and gives students a chance to compete in real-world settings that they would experience on the job.

Hundreds of high school students from Pennsylvania, Delaware, New Jersey, Maryland, Virginia, and New York participated in the hands-on technology competition at UTI at its Exton campus. In addition to Michael and Sean from EASTERN, students from other Montgomery and Bucks County schools participated, including Middle Bucks Institute of Technology, Western Center for Technical Studies, Bucks County Career and Technical School, and Central Montco Technical High School.

COLLISION REPAIR TECHNOLOGY
• On October 1, 2015, a representative from ATC visited the Collision Repair Technology classes. Students gained knowledge of local postsecondary training in the automotive service and repair field and discussed career development and setting career goals.
• On October 21, 2015, Collision Repair Technology students participated in mock interviews conducted by three Occupational Advisory Committee members. This exercise helps the students with their resume writing skills and better prepares them for job interviews.
• On November 5, 2015, a representative from UTI visited the Collision Repair Technology classes to help with career verification and inform students of postsecondary education opportunities.
• On November 12, 2015, a representative of Snap-On Tools visited with senior students from the Welding, Automotive, and Collision Repair Technology programs to speak about their Snap-On tool program for students.
• On November 18, 2015, a representative from Ohio Technical College visited the Automotive and Collision Repair Technology classes to discuss establishing career development goals and exploring postsecondary education opportunities.
• On December 14, 2015, a representative from Pencco Tech was available to speak to students in the Seminar Room. Pencco Tech is a technical postsecondary program that aligns with several of the programs EASTERN offers such as HVAC, Automotive Technology, Collision Repair Technology, and Electrical Technology.
• On January 12, 2016, Thomas Meers from R.W. Mallon Paints and Equipment helped prepare a Collision Repair Technology student for the SkillsUSA Refinishing competition to be held at EASTERN on February 2.
• On January 21, 2016, Occupational Advisory Committee member Joe Washington helped prepare a Collision Repair Technology student for the SkillsUSA Collision Repair competition to be held at EASTERN on February 2.
• On March 31, 2016, the Collision Repair Technology classes visited UTI. This expanded learning opportunity helped students verify their career choice and gave them insight into the requirements necessary to advance in the field. It also increased their knowledge of career opportunities in the automotive service and repair industry. The students also had a chance to see first-hand some of the postsecondary educational opportunities available to them in the transportation service and repair field at UTI’s Exton, PA Campus.
• On April 13, 2016, the Collision Repair Technology classes attended the Auto Collision Experience (ACE 2016) at Technical College High School, Downingtown, PA. This expanded learning opportunity was a workshop with industry leaders which included booths, demonstrations, mentor opportunities and career and technical networking.
COMMERCIAL ART
• On November 5, 2015, a representative of Rally Cap visited the Commercial Art and Office Management classes and presented a high school college leadership workshop which was beneficial for students to help with career verification and exploring postsecondary opportunities.
• On November 6, 2015, a representative from Pennsylvania College of Art and Design visited the Commercial Art classes to inform students of postsecondary opportunities.
• On November 20, 2015, the territory manager of Antonelli Institute’s high school outreach program visited Commercial Art students to discuss career and postsecondary opportunities.
• On December 3, 2015, a representative of Moore College of Art and Design visited the Commercial Art classes to orient them in postsecondary education requirements and professional preparation.

COMPUTER NETWORK ADMINISTRATION
• On October 2, 2015, Computer Network Administration Dual Enrollment students went to the MCCC Technology Day/Dual Enrollment Summit. Marie Hartlein, Computer Network Administration Occupational Advisory Member and MCCC associate professor and mentor for the CIS Dual Enrollment program, coordinated a variety of events for the Computer Network Administration students. Ms. Hartlein organized the day for the students which included sitting in on multiple technology sessions, including one presented by Bill Rosenbaum, Director of Network Security and a graduate of EASTERN’s Computer Network Administration program. Students also went on a scavenger hunt with emphasis on meeting people from the CIS department, and received their MCCC student ID’s.

CONSTRUCTION TECHNOLOGY
• On September 21, 2015, a representative from Penn College of Technology addressed the students on postsecondary programs available to them.
• On November 17, 2015, Occupational Advisory Committee member Ed Christy from E. Allen Reeves Inc. certified the Construction Technology students in the use of a powder actuated nail gun.

COSMETOLOGY
• On March 8, 2016, Cosmetology II students attended the New York Beauty Show at the Jacob Javits Convention Center. They learned that cosmetology is a life-long commitment to learning and collected information to assist them in completing their salon management project.
• On March 29, 2016, Cosmetology I students received nail product education from an OPI representative.
• On March 31, 2016, Cosmetology I and II students participated in the Great Clipper Event held at EASTERN and sponsored by Great Clips Hair Salon. Two Great Clips Salon educators showed a video presentation and students participated in a live men’s haircut demonstration. They also spoke to the students about career and educational opportunities at the 91 Great Clips Salons located in the Philadelphia and surrounding areas.
• On May 3, 2016, Cosmetology students assisted residents of Neshaminy Manor, Warrington, PA, with hair styling and makeup for their “Senior Prom.”

CULINARY ARTS
• On October 26, 2015, a representative from MCCC visited the Culinary Arts classes, giving them a demonstration and information regarding postsecondary opportunities.
• On March 10, 2016, a representative of Indiana University of Pennsylvania (IUP) gave a presentation and demonstration to the Culinary Arts classes. EASTERN graduates Ryan Beaver and Danyelle Sanders, who currently attend IUP, helped with the demonstration.
• On May 26, 2016, a representative from Johnson and Wales University visited the Culinary Arts classes. She explained the postsecondary application process, the process of evaluating postsecondary schools, and the importance of postsecondary certifications and education.

ELECTRICAL TECHNOLOGY
• On December 14, 2015, a representative from Penncos Tech was available to speak to students in the Seminar Room. Penncos Tech is a technical postsecondary program that aligns with several of the programs EASTERN offers such as HVAC, Automotive Technology, Collision Repair Technology, and Electrical Technology.
• On March 4, 2016, an Electrical Technology and a Welding Technology student visited Robert Wooler Inc, Dresher, PA. They received a tour of the facilities, observed employees skilled in their field, and participated in an unofficial interview.
• In March 2016, a representative from Reuter Hanney conducted job interviews with Electrical Technology students. One student was hired for an immediate co-op position and another to be added in June, both for full-time permanent employment.
• On April 6, 2016, a representative from Mike Nelson Consulting Services LLC gave a presentation to students in the Welding Technology, Electrical Technology and HVAC programs regarding water and wastewater management, the different skills needed in the field, the career opportunities available and the practical aspects of water and wastewater management.
EASTERN STUDENTS RECEIVE PRESENTATION ON WASTE WATER MANAGEMENT

On April 6, 2016, 80 students from EASTERN’s Welding Technology, Electrical Technology and Heating, Ventilation and Air Conditioning programs received a presentation from Mr. Mike Nelson, from Mike Nelson Consulting Services LLC, regarding water and wastewater management, the different skills needed in the field, the career opportunities available, and the practical aspects of water and wastewater management.

Mr. Nelson trains water and wastewater operators and is very active in the Eastern Pennsylvania Water Pollution Control Operators Association (EPWPCOA). EPWPCOA’s mission is to educate the general public on the importance of the wastewater industry in protecting the environment. Throughout the school year, EASTERN invites many speakers and representatives from local businesses and postsecondary institutions to the school in order to provide students with information on a wide range of career opportunities available to them. EASTERN’s instructors and administration strive to provide first class career and technical education while also developing and promoting a green workforce, making Mr. Nelson’s presentation very relevant and interesting to our students and instructors. As a follow-up, Mr. Nelson plans to organize a field trip for EASTERN students to a local operating plant to supplement their knowledge of this important industry.

OFFICE MANAGEMENT

• On October 19, 2015, the Office Management classes attended a Dual Enrollment Summit at Montgomery County Community College. They learned about the resources and advantages of being dually enrolled students at MCCC and the benefits of postsecondary education.
• On November 5, 2015, a representative of Rally Cap visited the Commercial Art and Office Management classes and presented a high school college leadership workshop which was beneficial for students to help with career verification and exploring postsecondary opportunities.
• On November 18, 2015, second-year Office Management students attended the Willow Grove Job Fair held at Huntingdon Valley Country Club, exposing them to career development information and stressing the importance of interpersonal skills and networking.
• On February 10 and February 11, 2016, the Office Management afternoon and morning classes respectively visited ClientLink in Montgomeryville, PA, where they discussed careers within the industry and received hands-on experience processing incoming and outgoing mail.
• On April 8, 2016, a representative from TruMark Financial visited the Office Management classes and presented a high school college leadership workshop which was beneficial for students to help with career verification and exploring postsecondary opportunities. The presentation was focused on banking - deposits and transaction accounts. It explored the types of banking accounts, credit unions vs. banks, and included personal finance tips for young adults.

HEATING, VENTILATION AND AIR CONDITIONING

• On December 7, 2015, representatives from the US Marine Corp visited the HVAC program in both the AM and PM sessions.
• On December 14, 2015, a representative from Pennco Tech was available to speak to students in the Seminar Room. Pennco Tech is a technical postsecondary program that aligns with several of the programs EASTERN offers such as HVAC, Automotive Technology, Collision Repair Technology, and Electrical Technology.
• On March 18, 2015, a representative from the University of Northwestern Ohio visited the Heating, Ventilation, and Air Conditioning (HVAC) classes. Students were informed of the career outlook for HVAC technicians, postsecondary education selection strategy and the importance of enhanced skill sets in this economy.
• On April 6, 2016, a representative from Mike Nelson Consulting Services LLC gave a presentation to students in the Welding Technology, Electrical Technology and HVAC programs regarding water and wastewater management, the different skills needed in the field, the career opportunities available and the practical aspects of water and wastewater management.
EASTERN OFFICE MANAGEMENT STUDENTS VISIT CLIENTLINK

On February 10 and 11, 2016, high school seniors in the EASTERN’s Office Management program participated in an extensive tour of ClientLink in Montgomeryville, PA. ClientLink provides services that include direct mail, printing, promotional products, e-commerce, fulfillment and logistics – all of which are components of EASTERN’s Office Management program.

ClientLink recently moved from Warminster to a larger facility in Montgomeryville. Students had access to all areas of the facility and learned about all of their services areas. They heard from many ClientLink staff members and managers regarding their positions held at ClientLink, as well as their educational backgrounds, and career tips for the future. Students learned about the machines used in each department, volume mailings, the types of jobs in the marketing/direct mail company field, and the training and education requirements for employment in this field.

“I am grateful to ClientLink for welcoming us into their organization,” said Erin Derby, EASTERN’s Office Management Instructor. “A marketing and direct mail organization such as ClientLink provides my students with a first-hand view of all of the job opportunities available to them with the skill set they are obtaining at EASTERN. My students had the opportunity to truly see the value of the computer skills, communication skills, and professionalism that they work on each day in class.”

PROTECTIVE SERVICES

• On October 7, 2015, a representative of the U.S. Marine Corps visited students in the Protective Services and Automotive Technology classes to give information and discuss opportunities available in military service.
• In March, 2016, Protective Services students completed Hazmat Awareness and Hazmat Operations training provided by a representative of Bucks County Community College.
• In March 2016, Protective Services students completed CPR/First Aid training provided by Andrew Gerth, OAC member and Upper Moreland Fire Department member.
• On May 10-13, 2016, Protective Services students received emergency management training from representatives of the Second Alarmers Association and Rescue Squad.

WELDING TECHNOLOGY

• On September 17, 2015, Sam Hirlehey from Scully Welding assisted the Welding Technology students in proper use and inspection of Personal Protective Equipment (PPE).
• On October 9, 2015, a representative of the U.S. Marine Corps visited students in the Welding Technology classes to give information and discuss opportunities available in military service.
• On November 12, 2015, a representative of Snap-On Tools visited with senior students from the Welding, Automotive, and Collision Repair Technology programs to speak about their Snap-On tool program for students.
• On December 7, 2015, a representative from Ohio Technical College visited the Welding Technology classes to discuss establishing career development goals and explore postsecondary education opportunities.
• On March 4, 2016, an Electrical Technology and a Welding Technology student visited Robert Wooler Inc, Dresher, PA. They received a tour of the facilities, observed employees skilled in their field, and participated in an unofficial interview.
• On April 6, 2016, a representative from Mike Nelson Consulting Services LLC gave a presentation to students in the Welding Technology, Electrical Technology and HVAC programs regarding water and wastewater management, the different skills needed in the field, the career opportunities available and the practical aspects of water and wastewater management.
• On May 19, 2016, the Welding Technology students visited the Steamfitters Union Local 420 training facility in Bensalem, PA. The students had the opportunity to see all aspects of the training facility and speak to professionals in the industry.
SCHOOL AND COMMUNITY ACTIVITIES: At EASTERN, Olga was very involved in EASTERN’s student leadership organization, SkillsUSA, and was the SkillsUSA Schoolwide President for the AM session for the 2015 – 2016 school year. During the 2014 – 2015 school year, she served as the SkillsUSA Schoolwide Treasurer. During the 2015 – 2016 school year, she received first place in the SkillsUSA Job Interview District competition. At EASTERN’s Awards Night in May 2015, Olga received the Perfect Attendance, SkillsUSA Advisors, the Computer Network Administration Outstanding Junior, and the Director’s Awards. At EASTERN’s 2016 Awards Night she received the SkillsUSA Advisors Award, Computer Network Administration Outstanding Student Award, EASTERN Foundation Award and the Straight A Award. Through her Computer Network Administration program at EASTERN, she earned 12 transferable college credits through dual enrollment with Montgomery County Community College.

FUTURE PLANS: Olga is attending Indiana University of Pennsylvania and majoring in Management Information Systems. Ultimately, she would like to work for a big corporation and earn her Master’s Degree in Cyber Security.

EMPLOYERS PROVIDING INTERNSHIPS
Twelve students from five EASTERN programs took part in paid internships in 2015 - 2016. Students applied what they learned from their EASTERN program and gained skills needed to be successful in the workplace.

Paid Internships for the 2015 - 2016 school year included:

Automotive Technology – United Tire and Service, Kenny Montgomery Auto, Montgomeryville Nissan, Oreland Citgo

Collision Repair Technology – Maaco of Bridgeport

Culinary Arts – Rydal Park

Electrical Technology – BSI Electrical, Reuter Hanney, Robert Wooler Company

Heating, Ventilation, and Air Conditioning – McCaffrey Oil

Welding Technology – Tescor, Inc., William Henry Ironworks, O’Donnell Metal Fabricators

This year, one Office Management student participated in an unpaid internship working for Pennsylvania State Representative, Tom Murt, in his Hatboro office.
CREATE EFFICIENCIES TO MAINTAIN HIGHLY EFFECTIVE OPERATIONAL SUPPORT SERVICES.

This goal challenges us to develop a facility renewal maintenance plan and schedule, develop a renewal system to technology and create a maintenance schedule, and rebuild data reporting capacities.

FACILITY UPGRADES
Many facility upgrades took place during the 2015 – 2016 school year, including the construction of the Veterinary Science building, HVAC and electrical system upgrades, and a new electronic sign in front of the building. As we conclude the anniversary of our 50th year, we are proud of the changes and enhancements we have made over the years, but it has been over 30 years since we made significant upgrades to the facility.

ELECTRICAL SYSTEM UPGRADE
Also, during the summer of 2015, an extensive electrical upgrade began, organized and conducted by EASTERN Electrical Technology Instructor, Gary Felmey and one Electrical Technology student intern. The focus of this upgrade was energy conservation with the installation of motion detector lighting in various areas throughout the building.

VETERINARY SCIENCE PROGRAM BUILDING
From January 2016 through August 2016, construction on the new Veterinary Science building took place. With caged areas for small cats, dogs, and mice, grooming stations, bathing stations, and a fenced in dog run, these renovations have made a great new addition to EASTERN’s list of cutting-edge program offerings.

HEATING, VENTILATION AND AIR CONDITIONING UPGRADE
As soon as the school year ended in June 2016, construction on the new HVAC system began and continued through the summer. This upgrade helped to regulate the temperature throughout the building to increase the comfort of students, staff and faculty.

TECHNOLOGY
EASTERN’s Technology Plan reflects the needs of EASTERN to provide its students and staff with current tools and technology to perform their responsibilities and effectively communicate with constituents and partners in a safe and secure manner.

EASTERN’s mission is to be a leader in technology and, as such, reviews and updates all technology throughout the school. Maintaining current technology, enhancing student learning opportunities, and providing information in timely, user-friendly ways is EASTERN’s commitment and priority. Some of the ways EASTERN keeps technology available is through quality service agreements, the maintenance of a business continuation plan, technology skill inventories for all staff and ongoing technology skill training for all employees.

EASTERN also focuses on the collection of information and use of that information in user-friendly ways in a data warehouse which captures, updates, and analyzes data on an ongoing basis. Participating schools benefit from our data collection because they can access the information with secure Internet connections to assist them in making more informed decisions.

TECHNOLOGY REPORT FOR 2015 - 2016
• Developed web store for Summer Fun and Cosmetology in which Summer Fun programs can be registered for and purchased, and where students can purchase supplies for the Cosmetology program. The store has since been expanded to include SkillsUSA memberships and OSHA testing vouchers. Other options for this web store are being researched.
• Implemented a new help desk application to streamline and integrate technology support requests and facilities support, and incorporate facility preventative maintenance in one package.
• Prepared staff and faculty for migration to Windows 10 and Office 365, and implemented same.
• Upgraded master switch to improve speed and reliability on the network.
• Installed 9 upgraded smartboards throughout the building.
• Upgraded the Commercial Art MAC computers.
• Upgraded the card-swipe security system for controlled access to the building.
• Deployed Chromebook for Cosmetology students’ use.
• Provided technology support for SkillsUSA District Competitions.
• Set up an online option to accept credit cards for donations to the EASTERN Foundation accessible through the EASTERN website at www.eastech.org/foundation/donate/
## KEY INDICATORS OF STUDENT SUCCESS

Each year EASTERN reviews data to continuously evaluate student performance against student success goals. Below are EASTERN’s Key Indicators of Student Success and the last three years of performance data.

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<tr>
<td><strong>Enrollment</strong>&lt;br&gt;September 30th enrollment divided by total program capacity (i.e. 18/24=75%)</td>
<td>72.4%</td>
<td>78.7%</td>
<td>78.9%</td>
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<tr>
<td><strong>Retention</strong>&lt;br&gt;How many students made it to the end of the program regardless of whether or not they completed. June 1 enrollment of a class’s graduation year divided by September 30th enrollment of a class’s first year (11th or 12th graders) (i.e. 12/18=67%)</td>
<td>86.3%</td>
<td>86.4%</td>
<td>77.1%</td>
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<td><strong>Completion</strong>&lt;br&gt;How many students completed the program with a final grade of 70 or above and completed all tasks. Program completers divided by total number of possible completers at the end of the school year (i.e. 10/15=67%)</td>
<td>78.2%</td>
<td>81.9%</td>
<td>69.2%</td>
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<td><strong>Placement</strong>&lt;br&gt;How many EASTERN completers were placed in related employment or education following their graduation. Measured by October graduate survey -- number of students placed divided by total completers (i.e. 8/10=80%)</td>
<td>63.8%</td>
<td>67.2%</td>
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<td><strong>NOCTI - EASTERN</strong>&lt;br&gt;How many students scored competent or advanced on the NOCTI. Number competent or advanced divided by total number who took the test</td>
<td>89.8%</td>
<td>91.8%</td>
<td>85.2%</td>
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<td><strong>NOCTI - PDE</strong>&lt;br&gt;Same as above</td>
<td>89.8%</td>
<td>91.8%</td>
<td>85.2%</td>
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<td><strong>Keystone Algebra</strong>&lt;br&gt;How many students scored proficient or advanced on the Keystone. Number of seniors in each program who scored proficient or advanced on the Keystone divided by total number of seniors in each program who took the Keystone – measured using students on roll as of September 30th.</td>
<td>47.1%</td>
<td>36.5%</td>
<td>42.9%</td>
</tr>
<tr>
<td><strong>Keystone Biology</strong>&lt;br&gt;Same as above</td>
<td>29.5%</td>
<td>28.5%</td>
<td>46.2%</td>
</tr>
<tr>
<td><strong>Keystone Literature</strong>&lt;br&gt;Same as above</td>
<td>61.7%</td>
<td>58%</td>
<td>57.1%</td>
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During the 2015 - 2016 school year, EASTERN conducted a complete audit of our Key Indicator Data. In doing so, we updated our previous year metrics.

**Placement data is not available at this time.**
SCHOOL AND COMMUNITY ACTIVITIES: At EASTERN, Dana was very involved in EASTERN’s student leadership organization, SkillsUSA, and was the 2015 – 2016 SkillsUSA Schoolwide President for the PM session. During the 2014 – 2015 school year, she served as the SkillsUSA Commercial Art program Treasurer. Also as a junior, she received first place in the SkillsUSA Local Competition for Customer Service and then went on to place third at the SkillsUSA District 2 Competition. During the 2015 – 2016 school year, she was part of the team that received first place in the Opening and Closing Ceremonies competition. At the EASTERN 2016 Awards Night, Dana received the EASTERN Foundation Award and the Straight A Award.

FUTURE PLANS: Dana is attending Howard University in Washington DC, where she will pursue her Bachelor of Fine Arts degree in Arts and Photography.

STUDENT RECOGNITION – AWARDS NIGHT
On Wednesday, May 25, 2016, EASTERN held its annual Awards Night at 7 p.m. at Upper Moreland High School. This year, 153 students were recognized for their achievements with $55,000 awarded in the form of scholarships, tools of the trade, plaques, certificates and checks. Awards Night recognizes students who have achieved Straight A, Students of the Month through the year, medal winners at SkillsUSA District and State Competitions, winners of special end-of-year awards, and those who have achieved the Attendance Award. EASTERN is pleased to announce that several new awards were instituted for this year’s Awards Night such as the Magdeline Felmey Memorial Award, the Edward Duff Memorial Award, and the Postsecondary Education Award.

Student awards are provided by the EASTERN Foundation, and supported by businesses, various community organizations, and individual donors. The purpose of EASTERN’s Foundation is to recognize EASTERN student achievement and success, by assisting both students whose goal is postsecondary education and students who intend to start a rewarding career. Our business and industry partners inspired this effort and continue to support it extensively.
SKILLSUSA – ANOTHER WINNING YEAR!

SKILLSUSA DISTRICT COMPETITION HELD AT EASTERN

Thirty students from EASTERN won medals in skill areas or leadership at the SkillsUSA District Competitions held February 2 – 3, 2016 at EASTERN. EASTERN is proud to announce that 22 gold medals, 15 silver medals, and 6 bronze medals were awarded at the SkillsUSA District Competition.

State Competition
Winners of gold medals at the district level competed at the state level April 13 – 15, 2016 at the Hershey Convention Center. The state gold medal winners are:

Gold Medal Winners – Chapter Display – Cody Mastalski, EASTERN Electrical Technology/Lower Moreland High School junior; Shane McDonnell, EASTERN Collision Repair Technology/Upper Dublin High School junior; Nicole Peck, EASTERN Commercial Art/Upper Dublin High School senior; and Justin Smith, EASTERN Electrical Technology/Lower Moreland High School junior.

National Competition
Gold medal winners at the state level represented EASTERN at the national-level competitions held June 21 – 24, 2016 in Louisville, Kentucky. The Chapter Display competition is for outstanding promotional exhibits designed and constructed by SkillsUSA student members. The display is built around and articulates a common theme established annually by SkillsUSA. The contest involves a team of no more than three students setting up the display and one student presenting information about the display in a presentation/interview with judges. The theme for this competition was Connecting You to Career Success. The students designed, constructed and built a display reminiscent of a Connect Four game using career and technical program names.

Also representing EASTERN at the national competition was Jared Stevenson, SkillsUSA Pennsylvania Statewide Officer 2016 -2017, an EASTERN Protective Service/Abington High School junior.

“We are very proud of our students for competing on the national level,” said Joe Greb, EASTERN’s Assistant Director. “They worked very hard on the Chapter Display and it made a great impression on visitors throughout the year as we displayed it in the main lobby. The creativity and teamwork was remarkable.”

SkillsUSA Pennsylvania State Officer
EASTERN thanks Katya Ivanovski, Culinary Arts/Upper Dublin High School, for her role as the 2015 – 2016 SkillsUSA Pennsylvania Secretary.

SkillsUSA School Officers
SkillsUSA 2015 – 2016 AM Schoolwide Officers were Olga Stylianou, Computer Network Administration/Upper Moreland High School - President; Khalil Llewellyn, Computer Network Administration/Cheltenham High School – Vice President; Tina Huynh, Allied Health/Cheltenham High School - Secretary; and Jake Gerstemeier, Electrical Technology/Abington High School – Treasurer.

SkillsUSA 2015 – 2016 PM Schoolwide Officers were Dana Nickens, Commercial Art/Upper Dublin High School - President; Hannah Collins, Commercial Art/Abington High School – Vice President; Rayven Anderson, Culinary Arts/Springfield High School - Secretary; and Luke Gallagher, Electrical Technology/Springfield High School - Treasurer.

EASTERN thanks the SkillsUSA 2015 – 2016 Schoolwide Officers for their hard work and dedication to the school, their programs, and the SkillsUSA fundraising initiatives.

EASTERN STUDENTS WIN BIG AT SKILLSUSA DISTRICT COMPETITION

Forty-three students from EASTERN won medals in skill areas or leadership at the SkillsUSA District Competitions held February 2 - 3, 2016 at EASTERN’s facility in Willow Grove. First-place winners will represent EASTERN at the state-level competitions to be held April 13 – 15, 2016 in Hershey, PA. SkillsUSA is a national student leadership organization that encourages career and technical students to be productive individuals in our democratic society, work to their potential, become responsible, be proud of their accomplishments, and supportive of their community. Medalist from EASTERN include: possible, be proud of their accomplishments, and supportive of their community. Medalists from EASTERN include:
INSPIRING CAREERS FOR 50 YEARS

GOLD MEDAL WINNERS: Automotive Service Technology – Michael Steinmetz (Hatboro-Horsham/Automotive Technology); Collision Repair Technology – Ryan Driesbach (Upper Moreland/Collision Repair Technology); Commercial Baking – Sue Mun (Upper Dublin/Culinary Arts); Health Knowledge Bowl – Kayla Balcerak (Upper Moreland/Allied Health), Jordyn Harris (Upper Moreland/Allied Health), Tina Huynh (Cheltenham/Allied Health), Sierra Siegfried (Upper Moreland/Allied Health); HVACR – Kevin Kubachka (Upper Moreland/Heating, Ventilation and Air Conditioning); Industrial Motor Control – Luke Gallagher (Springfield/Electrical Technology); Job Interview – Olga Stylianou (Upper Moreland/Computer Network Administration); Medical Terminology – Alhaji Foray (Upper Moreland/Allied Health); Opening and Closing Ceremonies – Carolyn Choates (Abington/Commercial Art), Jenna Cubernt (Hatboro-Horsham/Commercial Art), Nicole Esola (Hatboro-Horsham/Commercial Art), Rachael Forbes (Springfield/Commercial Art), Abigail Kugler (Archbishop Wood/Commercial Art), Jaeda Mattis (Springfield/Commercial Art), Dana Nickens (Upper Dublin/Commercial Art); Photography – Maximilian Crandall (Lower Moreland/Commercial Art); Photography Model – Jaeda Mattis (Springfield/Commercial Art); Technical Computer Applications – Autumn Clark (Cheltenham/Office Management); and Welding – Jamison Tarman (Upper Moreland/Welding Technology).

SILVER MEDAL WINNERS: Advertising Design – Nicole Peck (Upper Dublin/Commercial Art); Automotive Refinishing Technology – Shane McDonnell (Upper Dublin/Collision Repair Technology); Cosmetology – Meghan Polk (Upper Moreland/Cosmetology); Criminal Justice – Gabriel Bermudez (Upper Moreland/Protective Services); Electrical Construction Wiring – Jake Gerstemeier (Abington/Electrical Technology); Extemporaneous Speaking – Anthony Sleptsov (Lower Moreland/Commercial Art); Internetworking – Brendan O’Connor (Upper Moreland/Computer Network Administration); Nail Care – Jennifer Vu (Hatboro-Horsham/Cosmetology); Nail Care Model – Emely Ramirez (Springfield/Cosmetology); Prepared Speech – Kaitlin Jensen (Abington/Commercial Art); Quiz Bowl – Hanna Long (Upper Moreland/Culinary Arts), Leslie Sandoval-Rivera (Upper Moreland/Commercial Art), Aja Johnson (Cheltenham/Collision Repair Technology); Alicia Thompson (Upper Moreland/Allied Health); and Maura Degan (Abington/Cosmetology).

BRONZE MEDAL WINNERS: Crime Scene Investigation – Melanie Wittick (Upper Moreland/Protective Services), Robin Sandate (Upper Moreland/Protective Services), and Quintin Gibson (Cheltenham/Protective Services); Culinary Arts – Seyvon Jones (Upper Moreland/Culinary Arts); Employment Application Process – Casey Underkoffler (Upper Moreland/Commercial Art); and Medical Math – Michaela Kolenkiewicz (Jenkintown/Allied Health).

SCHOOL AND COMMUNITY ACTIVITIES: At EASTERN, Ryan was involved in EASTERN’s student leadership organization, SkillsUSA, and during the 2015 – 2016 school year he was the SkillsUSA Collision Repair Technology class representative. As a junior, he received first place in the SkillsUSA Local Competition for Collision Repair Technology, and then went on to place fourth at the SkillsUSA District 2 Competition. Again this year, Ryan placed first in the SkillsUSA Local Competition, went on to place first in the SkillsUSA District 2 Competition, and third in the State Competition. He was also the student representative for the Collision Repair Technology class’s Occupational Advisory Committee, which is a group of professionals from local business and industry that volunteer their time and expertise to help EASTERN’s instructors and administration to keep our curriculum cutting-edge and industry standard. At EASTERN’s 2016 Awards Night, Ryan received the Grainger Award, EASTERN Foundation Award, Collision Repair Technology Outstanding Senior Award, RW Mallon Award, Attendance Award, and the Ron Eberz Memorial Award.

FUTURE PLANS: Ryan is attending Universal Technical Institute (UTI) to study collision repair, motorcycle tech and restoration/custom repair. After completing his coursework at UTI, Ryan would like to attend Indiana University of Pennsylvania for his Bachelor of Science in Vocational Technical Education so that he can eventually teach at EASTERN.
NEW EMPLOYEES

ALLIED HEALTH INSTRUCTOR APPOINTED
Deborah Bergmann joined EASTERN on September 2, 2015 as the Allied Health Instructor. She has been working for EASTERN in the Practical Nursing Department for adult students for eight years. As a Practical Nursing Instructor, Bergmann presented a women’s safety presentation to the Allied Health class, and enjoyed the interaction with students. In June 2015, the Allied Health Instructor position opened up and she thought that it would be a great opportunity for her to share her experiences and help mentor students who wanted to pursue a career in the healthcare field. She brings a great deal of healthcare experience to EASTERN, including over 24 years in the field. She has worked as a supervisor and teacher of the Practical Nursing program. She received her Associates in Nursing from Frankford Hospital School of Nursing, and her Bachelor of Science in Nursing from Immaculata University.

PRACTICAL NURSING HALF-TIME INSTRUCTOR APPOINTED
Laurie Balent, MSN, BSN, was appointed Practical Nursing half-time instructor effective July 1, 2015. She has been an adjunct faculty member for EASTERN’s Practical Nursing program since 2009. Prior to EASTERN, she worked at Holy Redeemer Health Systems Home Care, Lower Bucks Hospital, and Delmarva Surgical Center.

CULINARY ARTS VOCATIONAL INSTRUCTIONAL AIDE
Nicole McDonnell began as EASTERN’s Culinary Arts Vocational Instructional Aide on September 2, 2015. She is a 2007 graduate of EASTERN’s Culinary Arts program and Upper Moreland High School. Ms. McDonnell brings a great deal of culinary experience to EASTERN, including an internship in Ireland, a managerial position at the Cheesecake Factory, and demonstrations at the Reading Terminal Market. In the future, she plans to mentor students and teach them to pursue their passion.

CULINARY ARTS INSTRUCTOR APPOINTED
Hayley Granacher began as Culinary Arts Instructor for EASTERN on September 2, 2016. Granacher joined EASTERN in 2013 as a Culinary Arts Vocational Instructional Aide, in which she assisted the Culinary Arts instructors during lessons, taught baking and pastry arts, and worked with students who were in need of additional support. In her role as Culinary Arts Instructor, she will co-teach and plan yearly curriculum with Chef Gary Albert.

In addition to her teaching position at EASTERN, Granacher also works at Top of the Hill Cafe and Bredenbeck’s Bakery, both located in Philadelphia. Granacher received her Associate of Applied Science at the Pennsylvania College of Technology School of Hospitality, majoring in Baking and Pastry Arts, and she received her Bachelor of Science from Penn State University’s College of Education, majoring in Workforce Education and Development.

SCHOOL IMPROVEMENT COORDINATOR APPOINTED
Jeffrey Ceccola was appointed as EASTERN’s new School Improvement Coordinator effective September 14, 2015. Mr. Ceccola received his Bachelor of Science in Management from East Stroudsburg University. He has more than 14 years of experience as a Reporting Analyst, Financial Analyst, Senior Accountant, and Senior Data Analyst.

BUSINESS-EDUCATION LIAISON APPOINTED
Mr. George Hartlein was appointed as the Business-Education Liaison on August 17, 2015. Mr. Hartlein brings 30 years of business development experience to EASTERN. Prior to EASTERN, Mr. Hartlein worked for JP & Associates, Inc. and SoftwareOne.
CONTINUING EDUCATION COORDINATOR APPOINTED

Gary Albert was appointed EASTERN’s Continuing Education Coordinator on July 1, 2015. He has taught Culinary Arts at EASTERN since 1998. In his new, additional role, he is tasked with managing and growing the adult education program offerings. Mr. Albert has 20 years of work experience in food service management.

AUTOMOTIVE TECHNOLOGY AND COLLISION REPAIR TECHNOLOGY VOCATIONAL INSTRUCTIONAL AIDE APPOINTED

Victoria Penecale, 2010 Collision Repair Technology/Cheltenham High School graduate, was appointed as EASTERN’s Automotive Technology and Collision Repair Technology Vocational Instructional Aide on November 2, 2015. Ms. Penecale graduated from Ohio Technical College’s Auto Body and Refinishing program in February of 2012. Within that program, she successfully completed a custom paint and graphics course. Prior to EASTERN, she worked at a custom graphics shop in Philadelphia called Brands Imaging - specializing in vehicle wraps.

AUTOMOTIVE TECHNOLOGY INSTRUCTOR APPOINTED

George Stahl, EASTERN’s Automotive Technology Long-Term Substitute Instructor since September 2015, was appointed Automotive Technology Instructor for the 2016 – 2017 school year. He previously worked as the Instructor’s Aide in EASTERN’s Automotive Technology program beginning in August 2006.

He attained his Occupational Competency Assessment (OCA) in Automotive Technology from Temple University in 2008. He holds an Associate’s degree in Fire Science from Bucks County Community College. Mr. Stahl holds certifications for: ASE L1 Advanced Engine Performance Certification, Mobile Air Conditioning Service (MACS), and Air Conditioning Refrigerant Recovery and Recycling Certification. He also holds licensure as a Pennsylvania Safety Mechanic, Emission Inspection Mechanic, and Emission Repair Technician.

RECOGNITION FOR SERVICE TO EASTERN

AUTOMOTIVE TECHNOLOGY INSTRUCTOR RETIRES

John McDonald, EASTERN’s Automotive Technology Instructor, officially submitted his retirement effective June 30, 2016. Mr. McDonald has served EASTERN since September 1984, and all of us at EASTERN wish him the best in all his future endeavors.

SCHOOL NURSE APPOINTED

Lynne Musser was appointed School Nurse on May 2, 2016. Ms. Musser is a graduate of EASTERN’s Practical Nursing program. Prior to her position at EASTERN, she worked for Private Home Care Nursing and Pennswood Village.
EASTERN CENTER FOR ARTS AND TECHNOLOGY

Amy Mednick, EASTERN Cosmetology teacher since 2011, and Robert Mallon, Chairperson for EASTERN’s Collision Repair Technology program since 1998 and owner and operator of R. W. Mallon Auto Paint & Equipment, were recognized for excellence at the 42nd Annual PA Career and Technical Education Conference at the PA Association for Career and Technical Education Awards Banquet on June 16, 2016.

Ms. Mednick was named the Pennsylvania Association for Career and Technical Education New Teacher of the Year, and Mr. Mallon was named Advisory Committee Member of the Year.

Ms. Mednick was nominated by Wendy Leyden, EASTERN’s Cosmetology II Instructor, Allison Larson, EASTERN’s Career and Technical Education Supervisor, Meghan Cicchino, EASTERN’s Welding Technology Instructor, Emily Dimant, 2013 EASTERN Cosmetology graduate, and Todd Luke, Vice President of MAX Teaching.

Mr. Mallon was nominated by Joe Greb, EASTERN’s Assistant Director, and Steve Parke, EASTERN’s Collision Repair Technology Instructor.

“We are so proud to have such amazing individuals dedicated to our school, students, and the future of the school,” said Ms. Larson. “Amy and Bob are both assets to EASTERN, and we are grateful for their contributions.”

SCHOOL AND COMMUNITY ACTIVITIES: Through EASTERN’s Commercial Art program, Astrid acquired important technical skills needed to succeed in the commercial art industry and college programs, such as illustration with charcoal, graphite and watercolor, and Adobe Creative Suite 6, including Illustrator, InDesign, and Photoshop. As a junior, she received the Commercial Art Creative Junior Photo Award at EASTERN’s Awards Night in May 2015. She was also a member and class representative for EASTERN’s student leadership organization, SkillsUSA. During the 2014 – 2015 school year, Astrid won first-place for Job Demonstration at the SkillsUSA Local Competition, and went on to place fourth at the SkillsUSA District 2 Competition. She was also part of the team who designed the Promotional Bulletin Board for the SkillsUSA District 2 Competition held in February 2016.

FUTURE PLANS: Astrid is attending Emily Carr University in Vancouver to major in Photography and minor in History. Ultimately, she hopes to open her own photography studio.

EASTERN COSMETOLOGY TEACHER AND ADVISORY COMMITTEE CHAIRPERSON RECOGNIZED FOR EXCELLENCE BY PA ASSOCIATION FOR CAREER AND TECHNICAL EDUCATION

ASTRID HANES, 2016 Graduate
EASTERN Program: Commercial Art – Nicole Mohrey, Instructor, and Robert Steinbacher, Vocational Instructional Aide
Earned Educational Credentials: EASTERN Certificate
School: Upper Moreland High School

MARCH Student of the Month

From left to right – Amy Mednick and Allison Larson, EASTERN Supervisor of Career and Technical Education

Robert Mallon

ASTRID HANES, 2016 Graduate
EASTERN Program: Commercial Art – Nicole Mohrey, Instructor, and Robert Steinbacher, Vocational Instructional Aide
Earned Educational Credentials: EASTERN Certificate
School: Upper Moreland High School

MARCH Student of the Month

From left to right – Amy Mednick and Allison Larson, EASTERN Supervisor of Career and Technical Education

Robert Mallon

ASTRID HANES, 2016 Graduate
EASTERN Program: Commercial Art – Nicole Mohrey, Instructor, and Robert Steinbacher, Vocational Instructional Aide
Earned Educational Credentials: EASTERN Certificate
School: Upper Moreland High School

MARCH Student of the Month

From left to right – Amy Mednick and Allison Larson, EASTERN Supervisor of Career and Technical Education

Robert Mallon
EASTERN FACULTY AND STAFF MEET GOAL IN SUPPORT OF THE PAJAMA PROGRAM

EASTERN faculty and staff members held a pajama and book drive throughout the months of November and December to benefit the Pajama Program. They collected 52 pairs of pajamas and 65 books to benefit children in need during the winter season. Since EASTERN is celebrating its 50 year anniversary, the school set a goal to collect a minimum of 50 pairs of pajamas. EASTERN exceeded their goal through the generosity of staff, instructors, administration and a generous donation made by an anonymous supporter.

The Pajama Program has been a holiday tradition at EASTERN for many years, beginning with the efforts of Ellen Ainge, who retired in 2010. The collection has continued due to the overwhelming response of staff and instructors.

The Pajama Program, a 501(c)(3) organization, provides comfort and love in the way of new pajamas and new books to children in need, many waiting and hoping to be adopted. Snuggling up in new, warm pajamas with their very own book to read gives lonely children a secure and nurturing bedtime environment. The Pajama Program depends on the support of volunteers, supporters, event hosts, pajama drive sponsors, and of course, donations of cozy new pajamas and new children’s books.

“Each year we strive to collect more than the year before,” said Thomas Allen, EASTERN’s Executive Director. “We decided that we should give our collection an extra push and set a goal in honor of our 50th anniversary. I am proud that we were able to meet and even exceed our goal to help local children in need this holiday season.”

On December 17, Eileen Collins, EASTERN’s Assistant to the Supervisor of Career and Technical Education, and Amy Shields, EASTERN’s Organizational Advancement Director, delivered the pajamas and books to the local Pajama Program drop-off center, Bethanna, a Christian services organization for children and their families.

The Foundation recognized four outstanding secondary students with the EASTERN Foundation Award: Rayven Anderson – Culinary Arts, Ryan Driesbach – Collision Repair Technology, Dana Nickens – Commercial Art, and Olga Stylianou – Computer Network Administration.

Eleven students were recognized with the Foundation Award for High Student Achievement: Christian Andrews, Construction Technology; Kayla Balcerak – Allied Health; Jeremy Ford – Protective Services; Shawn Hakes – Commercial Art; Jordyn Harris – Allied Health; Chianna Mac – Commercial Art; Leanna Marks – Commercial Art; Anna Novikova – Cosmetology; Brendan O’Connor – Computer Network Administration; Brooke Scott – Electrical Technology; and Jennifer Yu – Cosmetology.

Also recognized with tools-of-the-trade at the Awards Program were 56 students who received the Attendance Award for the 2015 - 2016 school year.

Foundation Board Members and Officers Included:

- Dr. Roseann Nyiri – Former Chairperson, EASTERN’s Executive Advisory Committee, Current Foundation President
- Dr. Stephen Seu – Retired EASTERN Employee/Educator, Foundation Vice President
- Christopher McDermott – VP, Centric Bank, Foundation Treasurer
- Silvia Diaz – Wister Pearlstone, LLP
- Gary Felmey – EASTERN’s Electrical Technology Instructor
- Linda Heiberger – Retired EASTERN Employee/Educator
- Earl Saurman – Chairperson, EASTERN’s Executive Advisory Committee
- George Marin, Data Tech Solutions, LLC
- Patricia MacDonald – Retired EASTERN Employee
- Dr. Art Levinowitz – President, EASTERN’s Joint Operating Committee
- Dr. Marykay Feeley – Superintendent, Lower Moreland School District
- Cynthia Rotelle – Community Representative
- Dr. Karen Wiley Sandler – Chancellor, Penn State Abington

The mission of EASTERN’s Foundation, created in 2005, is to raise money for student scholarships and awards. Prior to EASTERN’s Awards Night held May 25, 2016, funds reached $243,898 due in part to the contributions by EASTERN’s staff and business partners, the Murder Mystery Auction Fundraiser held in November, meal fundraiser held at Mike’s York Street Bar and Grill in Warminster, purchases made through Amazon Smile, and a generous grant from Kohl’s. The Foundation also held a mini auction at EASTERN’s Open House and raised funds through advertisements in the Open House program booklet. This also marked EASTERN’s third year being part of the Giant A+ School Rewards program.

The Foundation supports an award to the recipient of the Emily Pepper Award and the Theory Award in each Practical Nursing graduating class during the year. Emily Pepper was the first Practical Nursing Supervisor at EASTERN. The Emily Pepper Award recipients in 2015 – 2016 were Caitlin Schink, and Desiree DiGrazio. The Theory Award recipients were Michele Lynn Brown, and Adrienne Chapman.

From left to right- Joe Greb, EASTERN’s Assistant Director; Allison Larson, EASTERN’s CTE Supervisor; Amy Shields, EASTERN’s Organizational Advancement Director; Eileen Collins, EASTERN’s CTE Supervisor’s Secretary; Tom Allen, EASTERN’s Executive Director.

EASTERN FOUNDATION

IN SUPPORT OF THE PAJAMA PROGRAM

INCLUSIVE CAREERS FOR 50 YEARS

Executive Director.

CTE Supervisor’s Secretary; Tom Allen, EASTERN’s Advancement Director; Eileen Collins, EASTERN’s Organizational Director; Allison Larson, EASTERN’s CTE Supervisor; Tom Allen, EASTERN’s Executive Director.
SCHOOL AND COMMUNITY ACTIVITIES: At EASTERN, Margaret was a member and class representative for EASTERN’s student leadership organization, SkillsUSA. She was selected by her instructor to attend the Career and Technical Student Organization Leadership Conference held last November at Pocono Manor, and she was a 10th Grade Career Expo student presenter, which is EASTERN’s largest recruitment event. Through her Allied Health program, she obtained her certification for CPR for Healthcare Providers. At EASTERN’s Awards Night in May 2016, she received the Clinical Award, and the Attendance Award. At Cheltenham High School, she was the schoolwide “Blue and Gold” Leader, the Environmental Club Leader, a member of Students Against Destructive Decisions (SADD), and a member of the Key Club.

FUTURE PLANS: Margaret is completing her nursing prerequisites at Manor College, and then will matriculate to Thomas Jefferson University for her Bachelor of Science in Nursing.

Customized Contracted Programs
The Continuing Education Department at EASTERN offers customized training programs for local businesses. This service can be offered on EASTERN’s campus or on the company’s site.

Practical Nursing (PN)
EASTERN’s Practical Nursing classes are available to adults during the day on a one-year full-time basis, or two evenings a week and every other weekend for the two-year part-time program. The Practical Nursing program is an excellent opportunity for starting a nursing career right out of high school, for someone just entering the workforce after taking some time off, or as a career change for those who have already been working in another field. A career in nursing provides both men and women with a career that is flexible and personally and financially rewarding.

Practical Nursing has two full-time classes and four part-time classes. During the 2015 – 2016 school year two full-time classes and one part-time class graduated, totaling 41 graduates. EASTERN’s 2014 – 2015 National Council Licensure Examination for Practical Nursing (NCLEX-PN) pass rate is 90 percent, which is above the national average.

This program is a great stepping stone for further nursing education. EASTERN’s Practical Nursing program provides graduates with an opportunity to advance place in foundational coursework in professional nursing programs.

Classes are held at EASTERN, Abington Memorial Hospital Dixon School of Nursing, Parkhouse Nursing, the ACTS Life Retirement Support Services building in Ambler, and the Peter Becker Community in Harleysville. Clinical sites include Abington Hospital and various long-term care facilities.

Potential PN students complete a computer-based test using the Test of Essential Academic Skills (TEAS). It is offered several times a month on EASTERN’s campus. In 2015 – 2016, the test was administered to 158 prospective program candidates and 127 new students were accepted into the program.
The Continuing Education program at EASTERN hosted an Apprentice Information Night on June 3, 2016 from 6:30 – 8:30 p.m. The purpose of the event was to introduce area employers to the concept of apprenticeship and to EASTERN’s Continuing Education programs for adults. It was also a networking opportunity for those seeking local employment. The featured speakers for the event were Mr. Eric Ramsay, Director of the Apprenticeship and Training Office for the Pennsylvania Department of Labor and Industry, and Mr. Peter Klein, Director of Training for the Steamfitters Local Union 420.

Apprenticeship is a combination of on-the-job training and related coursework. EASTERN is a community-based career and technical institution currently offering a successful four-year Electrical Apprenticeship Program with plans to develop and offer Heating, Ventilation and Air Conditioning and Welding Apprenticeship Programs for Eastern Montgomery County employers.

“For every dollar a company invests in an apprenticeship program, they receive $1.47 back. For the employers, apprenticeship training results in a highly skilled workforce, reduced turnover rate, more productive employees, and a more diverse workforce,” said Mr. Ramsay. “Workers who complete apprenticeship programs earn $300,000 over a lifetime more than their peers who do not. This is a win-win for both employer and employee. I am thrilled that EASTERN offers the education portion of the Electrical apprenticeship program, and is looking to expand its offerings.”

Mr. Klein discussed the Steamfitters Local Union 420 training program and requirements. “Steamfitters install all processed piping – which can include piping for water, chemicals, crude oil, and gas,” said Mr. Klein. “The Steamfitters Local Union 420 is a training facility in which candidates need to take a differential aptitude test to enter the program. The program includes math, physics, mechanical drawing, and welding – just to name a few. Real-world education and application with programs offered at EASTERN provide a head start to those interested in a successful career in the skilled trades.”

SAFETY AND WELLNESS COMMITTEE INITIATIVES
The Safety and Wellness Committee held a mandatory training in the fall regarding First Aid for Schools.
GOVERNANCE

JOINT OPERATING COMMITTEE

EASTERN’s Joint Operating Committee members are elected by the nine participating school districts in Eastern Montgomery County. They set the school’s policies and govern the school at meetings held the second Wednesday of the month. The following members were elected to serve:

Dr. Art Levinowitz
Upper Dublin
President

Michele Tinsman
Abington
Vice President

Stephanie Gray
Cheltenham

Carolyn Riley
Jenkintown

Robert Howard
Lower Moreland

Walter Lapidus
Springfield

Dr. Amy F. Sichel, Abington

Dr. Wagner Marseille, Cheltenham

Dr. Curtis Griffin, Hatboro-Horsham

Dr. Timothy Wade, Jenkintown

Dr. Marykay Feeley, Lower Moreland
Superintendent of Record

Dr. Nancy Hacker, Springfield

Dr. Deborah Wheeler, Upper Dublin

Dr. Robert Milrod, Upper Moreland

EXECUTIVE ADVISORY COMMITTEE

Representatives of business, industry, education and government comprise the EAC. They advise the Joint Operating Committee on the educational needs of our current and future workforce and coordinate the activities of EASTERN’s OACs. Three subcommittees include: Membership, Program Planning and Review, and Partnership/Perception.

Gary Bissig
LABRepCo

Joseph Daino Jr.
Chartwells

John Di Benedetto
John J. Di Benedetto Associates
Architects, Inc.

Byron Goldstein
Abington School District

Susan Hoffman, Chairperson
Technology Consultant

Dr. Andrew Ippolito
Montgomery County Community College

Denise Lavery Frasca
Jeanes Hospital

Linda Millevai
Abington-Jefferson Health

Dr. Roseann Nyiri
Springfield Township Rotary Club

Meghan Patton
Abington Memorial Hospital

Lt. Earl Saurman
Abington Police Department

Olga Stylianou
Student Representative

Michele Tinsman
Joint Operating Committee Representative

Dr. Karen Wiley Sandler
Penn State Abington

ADMINISTRATIVE ADVISORY COMMITTEE

Superintendents from the participating school districts comprise this committee. They meet monthly to coordinate EASTERN’s programs and services with their school districts.

Not Pictured:
Erik Odhner
Bryn Athyn

Jim Greenhalgh
Hatboro-Horsham
SCHOOL AND COMMUNITY ACTIVITIES: At EASTERN, Michaela was a member and class representative for EASTERN’s student leadership organization, SkillsUSA. She was also a student ambassador for EASTERN, and often spoke to prospective students and parents at recruitment events. Through her Allied Health program, she obtained her certification for CPR for Healthcare Providers. At EASTERN’s Awards Night in May 2016, Michaela received Delcreek Medical Services Award and the Willow Grove Lions Club. At Jenkintown High School, she was the Vice President of the World Language Honor Society, a member of the National Honor Society, Field Hockey Team Captain, and on the Bowling and Track and Field Teams. She is involved with many community service organizations, such as, the Pediatric Brain Tumor Foundation, Saint Joseph University’s Kinney Center for Autism Education and Support, Special Olympics of Montgomery County, and the Red Cross Blood Drive.

FUTURE PLANS: Michaela will continue her education at Widener University where she will major in Biology and Pre-Med. She plans to become a Pediatrician for children with developmental disabilities.

COLLISION REPAIR TECHNOLOGY
Patrick Beavers – Collision Max
Jack Cosenza – Bryner Chevrolet
Ryan Driesbach – Student Representative
Ryan Gardner – 3M Company
# John Hagen – CollisonMax, an Abra Co.
James Klotz – Marquis Auto Restoration
* Robert Mallon – R.W. Mallon Auto Paints
# Jonathan Mehrman – Al Million and Son Body Shop
Derek Paterson – State Farm Insurance Co.
Ken Piccari – North Penn VW Mazda
Joe Waslow-Washington – Sussman Auto
William Zacny – State Farm Insurance Co.

COMMERICAL ART
*Beth Brodovsky – Iris Creative Group
Carmina Cianculli – Tyler School of Art
# Mark Cernero – Hussian College School of Art
Katrina Clowers Taylor – SLD of the Adidas Group
Nicole Peck – Student Representative
Randi Sargent – Freelancer
Greg Stefanowski – Proforma SJM Agency
# Macy Zhelyazkova – Allebach Communications

COMPUTER NETWORK ADMINISTRATION
#Thomas Boucher – Comcast
*Ian Carder – Upper Moreland School District
Carol Ann Casciato – International Technical Communications, Inc.
Robert Dyke – Willow Computer Services, Inc.
Cliff Hamilton – Innovative IT Concepts, Inc.
Marie Hartlein – Montgomery County Community College
Donald Horsfall – International Technical Communications, Inc.
Michael Landi – Resources for Human Development
Edward May – EASTERN
Sam Mikulski – Student Representative
Amy Pertuset – Penn State University Abington
Paul Smith – Temple University
Dr. Suga Suganthan – DeVry University
**Construction Technology**
Tim Bade – Bades Building & Contractors  
Ed Christy – E. Allen Reeves  
Perry Dovberg – Former Student Representative  
Steven Farides – Student Representative  
Paul Geppert – William A. Geppert, Inc.  
Joseph Jacquelin – Jacquelin Construction  
Fred Poffarl – F H Poffarl Building Construction  
Mike Thornton – Thornton’s Carpentry Service  
George Wetton – GJW Builder, Inc.

**Cosmetology**
*Kathleen Carver – Still Point  
#Leah Davis – Leah’s Beauty Salon  
Megan Fiscus – Catarina’s Hair Designs  
Sandy Hummel – Manely For You Beauty Salon  
Donna Lanzetta – Aerodrome Hair Salon  
Gabrielle Monterosso – Xcentric Hair Studio  
Nicole Serianni – Student Representative

**Culinary Arts**
Charles DiCarne – Sam’s Italian Market  
Ron Goldstein – Giant Food Market  
Zachary Hulayev – Drake Traven, King’s Corner PH, Prime Time Beef  
Amy Jackson – Laprima Catering  
David Lademann – Arbour Square of Harleysville  
Francine Marz – The Culinary Arts Institute of Montgomery County Community College  
Paul McCormick C.E.C. – Self-Employed  
Shanna Mooney – Student Representative  
#Cheryl Niedzviecki – Montgomery County Community College  
Jeff Penn – Radnor Valley Country Club  
Robin Ricca-Bouden – School District of Philadelphia  
Antonio Vitello – Jeffrey A. Miller Catering Co.

**Electrical Technology**
Joe Farrington – J.F. Electric, Inc.  
Luke Gallagher – Student Representative  
Philip Hauber – Communications & Power Systems, Inc.  
Jeff Orkin – Orkin Electric Systems  
Clifford Patton – PECO Energy Co.  
#William Pfeiffer – Reuter Hanney, Inc.

**Heating, Ventilation and Air Conditioning**
*Nicholas Ciasullo II – R.D. Bitzer Co., Inc.  
Paul DellaMonica – Delbar Heating & Air Conditioning  
Mark Goodman – Weinstein Supply  
Kevin Kubachka – Student Representative  
Bruce Lane – Philadelphia Owners Association  
David Parkes – David G. Parkes Co.  
David Ulrich – Huntingdon Mechanical

**Office Management**
Latonia Ayscue – Abington Memorial Hospital  
Katie Braun – School District of Upper Dublin  
Patricia Canning – EASTERN (Ret.)  
Autumn Clark – Student Representative  
Chane’ Clark – Elite Underwriting Services  
*Cynthia Giannini – Greenberg Traurig, LLP  
Marlene Moran – Janssen Biotech, Inc.  
#Leslie Ramirez – Montgomery County Community College  
Theresa Sullivan – Montgomery County Community College

**Practical Nursing**
Marilyn Ardis, MSN, RN – EASTERN Adjunct Faculty  
Laurie Balent, MSN, RN – EASTERN Half Time Faculty  
Deborah Bergmann, BSN, RN – EASTERN PN Part-time Coordinator  
Alice Carr, MSN, RN – EASTERN Adjunct Faculty  
Regina Farrell, MSN, RN – St. Joseph’s Manor  
Anita Fennessey, MSN, RN – Dixon School of Nursing  
*Tammy Gerrity, MSN, RN – EASTERN Full-time Faculty  
#Denise Grobelny, BSN, MHA – EASTERN’s PN Part-time Coordinator  
Lisa Jamison, LPN – Former Student  
Janine Lipinski, MSN, RN – EASTERN Full-time Faculty  
Harry McConnell, VP – Peter Becker Community  
Ruth Morgan, BSN, RN – EASTERN Retired Faculty  
Donna Townsend, MSN, RN – EASTERN Adjunct Faculty

**Protective Services**
Steve Catherman, Jr. – Abington Police Dept.  
Timothy Flannagan – PECO Energy  
Brian Focht – Willow Grove Fire Dept.  
John Fugelo – Upper Moreland Township Fire Dept.  
Samuel Gallen – Montgomery County DA Office  
Andrew Gerth – Upper Moreland Township Fire Dept.  
Alex Levy – North Wales Police Dept.  
Charles Moritz – Bucks County Community College  
Walter Nelson – Student Representative  
Joseph O’Neil – Cheltenham Fire Dept.  
Robert Waeltz – Horsham Police Department  
*Edward Wurster – Pennsylvania Emergency Management

**Welding Technology**
Steven Catherman – Rhoads Industries  
*Neil Goldberg – ARS, U.S.D.A.  
Jason Hammer – Student Representative  
Sam Hirlehey – Scully Welding Supply Corp.  
Paul Lowry – Revtur Welding Co.  
Ray Saccarelli – NAWC  
Jason Tucker – McFatridge & Son  
* denotes Chairperson  
# denotes New Members
SCHOOL AND COMMUNITY ACTIVITIES: Attending EASTERN, as a one-year senior, Brooke proved herself as a leader in her Electrical Technology program and has received several certifications to boost her employability. She completed training through the Ladder Safety Training Institute, such as Articulated Ladder Safety, Mobile Ladder Safety, Single and Extension Ladder Safety, and Stepladder Safety. She has also completed her Occupational Safety Health Administration (OSHA) 10 certification. At Cheltenham High School, she was a member of the Track and Field Team. At EASTERN’s Awards Night in May 2016, Brooke received the Colony Club of Ambler Scholarship Award, Edward J. Duff Electrical Technology Award, Foundation Award for High Student Achievement, and the Straight A Award.

FUTURE PLANS: Brooke is now attending Shippensburg University. After she completes two years, she plans to matriculate to Drexel University to complete her degree in electrical engineering.

FINANCE

An important part of the management services of EASTERN is the development of the annual budget. The 2015 – 2016 budget of $10,608,760 provides for the Secondary, Continuing Education and Practical Nursing programs.

EASTERN’s secondary budget provides for the current 13 secondary career and technical programs and one program in development. Selected programs having dual enrollment partnerships at Montgomery County Community College. There are summer enrichment programs for middle school students.

The Articles of Jointure and policies that govern the development of the budget for the Eastern Center for Arts and Technology mandate that, with the exception of extraordinary circumstances, the increase in EASTERN’s expenditure budget for the secondary programs may not exceed the average percentage of increase of the preceding year for the total operating budgets of our participating districts. The operating budgets for our nine participating districts increased by 4.43 percent for the budget year 2014 – 2015.

EASTERN also closely watches and takes into consideration the Act 1 index published annually. Act 1 presents an index which, if exceeded, requires school districts to place their budgets on public referendum. In the 2015 – 2016 budget, this index is 1.90 percent.
EASTERN’s Practical Nursing Program is a post-secondary offering that is managed under Board Policy G102 which specifies that it “shall contain sources of revenue other than the participating school districts to support their programs and services.” The Joint Committee provides the governance structure and approves the tuition rates and salaries paid to the faculty of these programs. It is the responsibility of the administration to ensure that each program within the post-secondary budget is appropriately supported by an external revenue source. The Practical Nursing budget derives over 76 percent of its revenue from student tuition.

In the 2015–2016 school year, revenues totaled $9,106,291 of which $1,369,035 was earned by the post-secondary programs and $7,737,886 by the secondary programs. The largest revenue source, in support of the secondary programs only, was fees from participating districts in the amount of $6,524,608. Postsecondary programs collected $1,049,403 in student tuition and fees.

### SECONDARY PROGRAMS (UNAUDITED)

<table>
<thead>
<tr>
<th>REVENUES &amp; OTHER FINANCING SOURCES</th>
<th>Final Budget</th>
<th>Actual</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Local Sources:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Receipts from Member Districts</td>
<td>6,524,609</td>
<td>6,524,608</td>
<td>1</td>
</tr>
<tr>
<td>Other</td>
<td>115,025</td>
<td>196,649</td>
<td>(81,624)</td>
</tr>
<tr>
<td>State Sources</td>
<td>864,860</td>
<td>764,002</td>
<td>100,858</td>
</tr>
<tr>
<td>Federal Sources</td>
<td>623,922</td>
<td>252,627</td>
<td>371,295</td>
</tr>
<tr>
<td><strong>Total Revenues</strong></td>
<td><strong>8,128,416</strong></td>
<td><strong>7,737,886</strong></td>
<td><strong>390,530</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EXPENDITURES &amp; OTHER FINANCING USES</th>
<th>Final Budget</th>
<th>Actual</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Special Programs</td>
<td>292,992</td>
<td>281,741</td>
<td>11,251</td>
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<tr>
<td>Vocational Education</td>
<td>3,496,683</td>
<td>2,690,161</td>
<td>806,522</td>
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<tr>
<td>Summer Programs</td>
<td>59,961</td>
<td>49,799</td>
<td>10,162</td>
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<tr>
<td>Pupil Personnel Services</td>
<td>594,286</td>
<td>554,222</td>
<td>40,064</td>
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<tr>
<td>Instructional Staff Services</td>
<td>115,375</td>
<td>71,454</td>
<td>43,921</td>
</tr>
<tr>
<td>Administrative Services</td>
<td>1,099,584</td>
<td>1,050,673</td>
<td>48,911</td>
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<tr>
<td>Pupil Health</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Business Office</td>
<td>552,670</td>
<td>550,114</td>
<td>2,556</td>
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<tr>
<td>Operation and Maintenance of Plant Services</td>
<td>1,224,244</td>
<td>964,571</td>
<td>259,673</td>
</tr>
<tr>
<td>Central Services</td>
<td>887,412</td>
<td>779,112</td>
<td>108,300</td>
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<tr>
<td>Student Activities</td>
<td>61,984</td>
<td>38,686</td>
<td>23,298</td>
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<tr>
<td>Facilities and Improvement Services</td>
<td>188,000</td>
<td>795,511</td>
<td>(607,511)</td>
</tr>
<tr>
<td>Other Expenditures/Financing Uses</td>
<td>55,225</td>
<td>550,000</td>
<td>(494,775)</td>
</tr>
<tr>
<td><strong>Total Expenditures</strong></td>
<td><strong>8,628,416</strong></td>
<td><strong>8,376,044</strong></td>
<td><strong>252,372</strong></td>
</tr>
<tr>
<td>Net Changes in Fund Balance</td>
<td>(500,000)</td>
<td>(638,158)</td>
<td>138,158</td>
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<tr>
<td>Fund Balance, Beginning of Year</td>
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<td>3,713,118</td>
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<tr>
<td><strong>FUND BALANCE, END OF YEAR</strong></td>
<td></td>
<td><strong>3,074,960</strong></td>
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### CONTINUING EDUCATION (UNAUDITED)

<table>
<thead>
<tr>
<th>REVENUES &amp; OTHER FINANCING SOURCES</th>
<th>Final Budget</th>
<th>Actual</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Local Sources</td>
<td>160,849</td>
<td>102,566</td>
<td>58,283</td>
</tr>
<tr>
<td>State Sources</td>
<td>21,883</td>
<td>18,159</td>
<td>3,724</td>
</tr>
<tr>
<td>Federal Sources</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Revenues</strong></td>
<td><strong>182,732</strong></td>
<td><strong>120,725</strong></td>
<td><strong>62,007</strong></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>EXPENDITURES AND OTHER FINANCING USES</th>
<th>Final Budget</th>
<th>Actual</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Post-Secondary Education</td>
<td>62,490</td>
<td>45,842</td>
<td>16,648</td>
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<tr>
<td>Office of the Adult Coordinator</td>
<td>77,395</td>
<td>58,469</td>
<td>18,926</td>
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<tr>
<td>Promotional Services</td>
<td>42,847</td>
<td>38,031</td>
<td>4,816</td>
</tr>
<tr>
<td><strong>Total Expenditures</strong></td>
<td><strong>182,732</strong></td>
<td><strong>142,342</strong></td>
<td><strong>40,390</strong></td>
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<tr>
<td>Net Changes in Fund Balance</td>
<td></td>
<td>(21,617)</td>
<td></td>
</tr>
<tr>
<td>Fund Balance, Beginning of Year</td>
<td></td>
<td>61,906</td>
<td></td>
</tr>
<tr>
<td><strong>Fund Balance, End of Year</strong></td>
<td></td>
<td><strong>40,289</strong></td>
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</table>

### PRACTICAL NURSING (UNAUDITED)

<table>
<thead>
<tr>
<th>REVENUES AND OTHER FINANCING SOURCES</th>
<th>Final Budget</th>
<th>Actual</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tuition</td>
<td>375,000</td>
<td>(197,233)</td>
<td>572,233</td>
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<tr>
<td>Local Sources</td>
<td>27,000</td>
<td>21,881</td>
<td>5,119</td>
</tr>
<tr>
<td>State Sources</td>
<td>343,003</td>
<td>301,473</td>
<td>41,530</td>
</tr>
<tr>
<td>Federal Sources</td>
<td>1,052,609</td>
<td>1,122,189</td>
<td>(69,580)</td>
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<tr>
<td><strong>Total Revenues</strong></td>
<td><strong>1,797,612</strong></td>
<td><strong>1,248,310</strong></td>
<td><strong>(549,302)</strong></td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>EXPENDITURES AND OTHER FINANCING USES</th>
<th>Final Budget</th>
<th>Actual</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Practical Nursing Instruction</td>
<td>1,106,206</td>
<td>794,472</td>
<td>311,732</td>
</tr>
<tr>
<td>Support Services - Pupil Health</td>
<td>34,795</td>
<td>24,616</td>
<td>10,179</td>
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<tr>
<td>Operation of Building Services</td>
<td>25,425</td>
<td>25,420</td>
<td>5</td>
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<tr>
<td>Administrative</td>
<td>550,406</td>
<td>509,645</td>
<td>40,761</td>
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<tr>
<td>Business Services</td>
<td>37,857</td>
<td>37,770</td>
<td>87</td>
</tr>
<tr>
<td>Promotional Services</td>
<td>42,923</td>
<td>32,406</td>
<td>10,517</td>
</tr>
<tr>
<td><strong>Total Expenditures</strong></td>
<td><strong>1,797,612</strong></td>
<td><strong>1,424,330</strong></td>
<td><strong>(373,283)</strong></td>
</tr>
<tr>
<td>Net Changes in Fund Balance</td>
<td></td>
<td>(176,020)</td>
<td></td>
</tr>
<tr>
<td>Fund Balance, Beginning of Year</td>
<td></td>
<td>972,334</td>
<td></td>
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<tr>
<td><strong>Fund Balance, End of Year</strong></td>
<td></td>
<td><strong>796,314</strong></td>
<td></td>
</tr>
</tbody>
</table>
DUAL ENROLLMENT WITH MONTGOMERY COUNTY COMMUNITY COLLEGE

Through our dual enrollment opportunities with Montgomery County Community College (MCCC), students enrolled in EASTERN’s Allied Health, Computer Network Administration, and Office Management programs, earned credits needed for high school graduation and had the potential to earn college credits – at the same time.

Students who participated in the dual enrollment program are considered MCCC students and have access to all MCCC resources, such as career counseling, library, tutoring services, and discounts on certain program-specific hardware and software. MCCC requires a specific number of students to commit to participation in the dual enrollment program per class for this benefit to be made available. EASTERN students in Computer Network Administration and Office Management receive discounted tuition rates for the MCCC college credits. EASTERN is always seeking new opportunities to provide dual enrollment credits to students.

COLLEGE INCENTIVES THROUGH ARTICULATION AGREEMENTS

One of the added benefits of enrolling in a program at EASTERN is getting college credit for work successfully completed. Students in 12 of EASTERN’s programs, or 92 percent of students, were eligible for this college incentive through the growing list of colleges and universities that consider the work completed at EASTERN college-level.

Students may qualify for up to 9 free college credits through Perkins statewide articulation agreements. Statewide articulation agreements include schools such as Bucks County Community College, Delaware County Community College, Clarion University of Pennsylvania, Montgomery County Community College, Thaddeus Stevens College of Technology, and Johnson College. All statewide articulation agreements can be found at www.collegetransfer.net under the SOAR program section.

PRACTICAL NURSING

Practical Nursing classes are available during the day on a one-year full-time basis, or evenings and weekend days in a two-year part-time format. Classes fill quickly and meet at EASTERN’s Willow Grove campus or at satellite locations in Ambler and Harleysville. The program is approved by the Pennsylvania State Board of Nursing, and accredited by the Middle States Commission of Secondary Schools. Additional information on EASTERN’s Practical Nursing program can be found at www.eastech.org/practicalnursing.